

LEGACY AND DIVERSITY



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MISSION AND VISION

To build the trust and confidence of our business partners by continuously providing world-class real estate projects and ensuring excellent after-sales service.

To be distinguished as an industry leader that sets the bar of excellence higher at all times in all our undertakings for the ultimate benefit of our customers and stakeholders.

ABOUT ANCHOR LAND

Anchor Land is a full line and fully integrated real estate developer that has changed the landscapes of Manila Chinatown, Roxas Boulevard, and Manila Bay City. Its tradition of excellence spans from high-rise luxury condominiums, premium-grade offices, world-class leisure establishments, cutting-edge logistic centers, and five-star hospitality developments. With over 20 years of experience and expertise, Anchor Land looks forward to the future with unwavering commitment to continue celebrating success stories in real estate development for generations to come.

2023 THEME: LEGACY AND DIVERSITY AT 20

In an ever-evolving market landscape, staying ahead of the curve requires adaptability, innovation, and a keen understanding of emerging trends. Charged with optimism, we forge ahead and face the next decade with a firm focus on expanding our reach, charting new heights, and setting new benchmarks for success.

CHAIRMAN'S MESSAGE

Over the last 20 years, Anchor Land Holdings Inc. (ALHI) has transformed communities and shaped skylines, adeptly navigating the dynamic landscape of real estate by keeping our focus on innovation and diversification. This strategic approach has been pivotal to our evolution as a leading full-line real estate developer, enabling us to venture successfully into new segments to meet the ever-changing needs of our market.

Our focus on diversification has also allowed us to maintain our success in 2023, as evidenced by our strong operational performance, generating PhP 620.88 million in net income – a notable increase of 20% from our net earnings of PhP515.93 million in the previous financial year.

This sustained growth is a testament to our continued efforts to diversify our portfolio by entering new sectors, such as boutique luxury hospitality while staying true to our promise of delivering world-class residential, commercial, and logistics developments.

Looking towards the future, we remain confident in maintaining this positive trajectory. Grounded on our deep understanding of the details that matter most to our clients, we are well-positioned to address the ever-increasing demand for sustainable investment properties across all segments of the real estate industry.

With the growing need for corporate and commercial spaces, we are poised to meet the dynamic requirements of expanding businesses and next-generation entrepreneurs with One Financial Center, our first premium corporate development in Binondo.

Capitalizing on the booming e-commerce industry, we will provide our clients with essential support through our logistics facilities, like One Soler and Juan Luna Logistics Center in Manila Chinatown, and One Logistics Center in Pasay City.

As the preferred developer in Manila Chinatown, we are intent on serving the next generation of Filipino-Chinese families. We continue to elevate the living experiences of our valued clients in the trade district through our diverse range of residential projects, including One Legacy Grandsuites, Cornell Parksuites, and 8 Alonzo Parksuites. We will further our ongoing efforts to modernize living conditions in the district, catering to both upscale and middle-income demographics through offerings like Sanlo Place.

In line with our goal of serving the new generation of investors, we continue to diversify our offerings outside of Manila. We aggressively venture into leisure and hospitality, making our mark in the industry and expanding our reach to new markets. As we broaden our horizons, we recognize that modern property seekers increasingly prioritize wellness in their investment choices. In response to this growing demand, we continue to place our clients' physical, personal, and financial well-being at the forefront.

To cater to these needs, we integrate advanced digital tools and solutions – from smart home features to ensure their safety and security, to a virtual guest services platform that provides unparalleled convenience and an online property management app to increase the efficiency of lease operations.





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Moreover, through our upcoming line of condotels, we are set to deliver cutting-edge investment solutions that offer exceptional hospitality, world-class amenities for leisure and wellness, and promising revenue opportunities to support their holistic well-being.

Understanding the importance of future-forward developments, we are committed to enhancing our offerings by incorporating features that promote economic and environmental sustainability. Collaborating closely with our design partners, we ensure the practice of Sustainable Engineering in every aspect of our project development.

Within our residential communities, we incorporate automated lighting and temperature control systems to help our homeowners reduce energy consumption. Additionally, we have implemented recycling initiatives, water conservation measures, and eco-friendly landscaping to foster a sustainable living environment.

Moving forward, we continue to actively explore renewable energy sources and the latest innovations in engineering and design to further minimize our environmental impact, as well as operational costs. These initiatives reflect our dedication to a more sustainable future and bring added value to our stakeholders.

More than ever, we remain committed to exceeding our clients' expectations and finding new ways to stay attuned to their changing needs. By leveraging proactive communication mechanisms and a dedicated Customer Service team, we adopt a personalized approach to client responsiveness. This enables us to effectively monitor our clients' concerns, nurture loyalty, and strengthen our relationships with our stakeholders.

As we celebrate our 20th year in the industry, we reflect with immense gratitude on the successes we have achieved thanks to our valued clients, stakeholders, investors, and dedicated Anchormen, who represent the next generation of thinkers and movers in the industry. Building upon the solid foundation established over the past two decades, we remain optimistic about our future. We will continue to grow our legacy by delivering diverse and sustainable investment options and shaping the future of real estate.



BOARD OF DIRECTORS



From left, standing: Monina Jane S. Nazal (Director), Clinton Steven Lee (Director), Christine P. Base (Director and Corporate Secretary), Digna Elizabeth L. Ventura (Director and President), Avelino M. Guzman Jr. (Director), Neil Y. Chua (Director and Chief Finance Officer), Maria Victoria A. Villaluz (Independent Director)

From left, seated: Lorna Pangilinan (Independent Director), Steve Li (Vice Chairman and Chief Executive Officer), Charles Stewart Lee (Chairman), Violeta J. Josef (Independent Director)

FINANCIAL HIGHLIGHTS

Anchor Land Holdings, Inc persevered with unyielding optimism and ended the year with a marked increase of 20% in its net income rising to Php 620.88 million from Php 515.93 million in 2022. This increase expanded the Group's total consolidated assets and reached Php 39.48 billion, which likewise grew from the previous year's Php 39.13 billion. This sustained year-on-year growth reflects Anchor Land's dedication to enhance its operational efficiency and bolster its financial footing.

A pivotal driver to this uptick was the Group's real estate sales, which saw an increase of 18%. This steady demand was mainly from ongoing projects namely Cornell Parksuites, 8 Alonzo Parksuites, 202 Peaklane, Copeton Baysuites, Anchor Grandsuites, and its newly launched properties – residential development One Legacy Grandsuites and premium office tower One Financial Center.

The Group's rental operations also experienced a positive increase of 12% or PhP 131.37 million, with residential units in Kanlaon Tower, office units in The Centrium Corporate Offices, as well as commercial units in Solemare Parksuites and Monarch Parksuites contributing significantly.

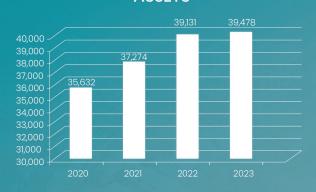
Meanwhile, Admiral Hotel has proven to be a valuable addition to the Group's revenue stream as it generated Php 291.23 Million in 2023. Its success underscores Anchor Land's commitment to diversify its portfolio through strategic entry into new sectors, including boutique luxury hospitality.

Anchor Land attributes this consistent financial performance to its relentless drive to innovate, enabling the Group to effectively address the ever-changing needs of the market. By staying ahead of industry trends and proactively adapting to shifting consumer demands, Anchor Land continues to drive sustainable growth and deliver the highest standard to its valued clients.

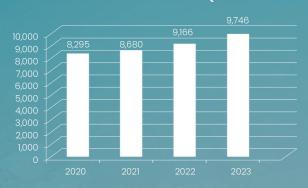


	2020	2021	2022	2023
ASSETS	PHP 35,632-M	PHP 37,274-M	PHP 39,131-M	PHP 39,478-M
STOCKHOLDERS' EQUITY	PHP 8,295-M	PHP 8,680-M	PHP 9,166-M	PHP 9,746-M
REVENUES	PHP 3,899-M	PHP 4,375-M	PHP 4,480-M	PHP 5,276-M
INCOME BEFORE INCOME TAX	PHP 510-M	PHP 521-M	PHP 689-M	PHP 857-M
NET INCOME	PHP 351-M	PHP 419-M	PHP 516-M	PHP 621-M
EARNINGS PER SHARE	PHP 0.31	PHP 0.39	PHP 0.47	PHP 0.57

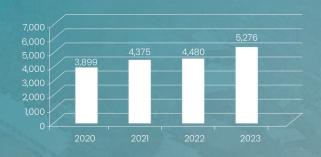
ASSETS



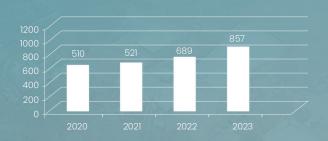
STOCKHOLDERS' EQUITY



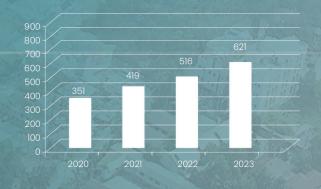
REVENUES



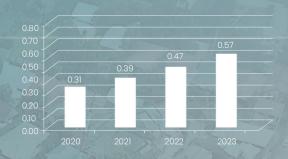
INCOME BEFORE INCOME TAX



NET INCOME



EARNINGS PER SHARE



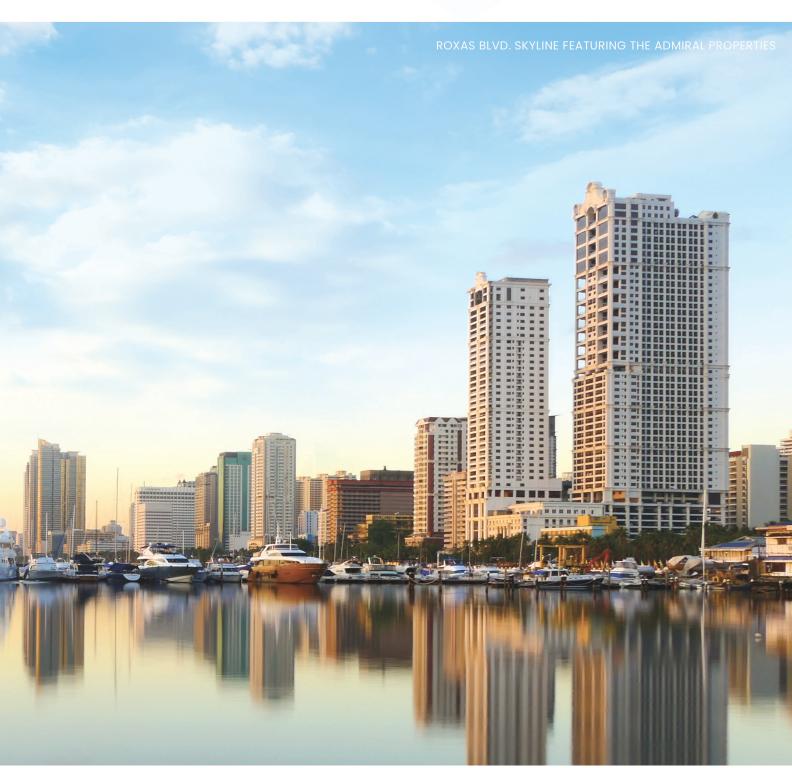


GOALS IN 2024

As we sustain our groundwork for growth and excellence, we recognize the need to refine our strategies to serve and exceed the expectations of our valued customers. Anchored by our passion to create spaces that inspire and elevate, we continue to pioneer new concepts and provide real estate solutions that shape the way people live, work, and play.



Our vision extends beyond delivering premium properties; we aspire to play a pivotal role in fostering vibrant, thriving urban environments. We remain steadfast in being a prime mover in the real estate industry, building not just structures but legacies that endure for years to come.



2023 ANNUAL REPORT

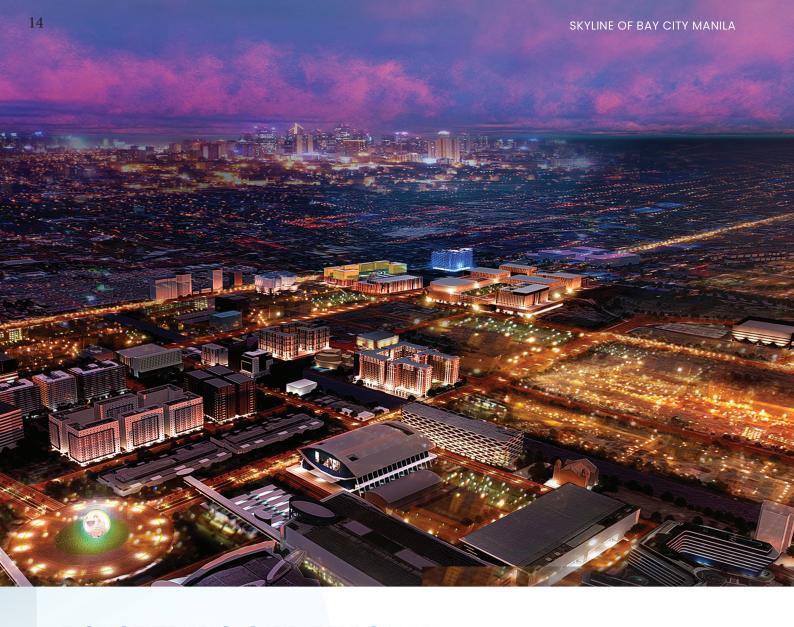


Manila Chinatown continues to be our stronghold. While we continue to nurture long-standing traditions, we also recognize the evolving needs of our core market in Manila's premiere business district. Anchor Land's portfolio of premium properties in Binondo offers the highest standard of luxury living known to the area.

CHINATOWN

Primed to be the tallest residential condominium in all Chinatowns, One Legacy Grandsuites provides insightfully designed units adaptive to the changing lifestyles of the modern Filipino-Chinese families. Integrating automated units, it raises the bar in urban living by incorporating smart technologies to provide enhanced convenience and security to its homeowners. Another Anchor Land residential that addresses specific mandatories in the locale is Sanlo Place. With thoughtfully configured units to guarantee comfortable living, this vertical caters to the housing requirements of middle-income families and individuals aspiring to build their foundation in the vibrant trade district. On top of creating premium living spaces, we extend our signature brand of luxury to the next generation of entrepreneurs through the iconic One Financial Tower. As a Grade-A office tower, it is envisioned to set the benchmark for modern work spaces, serve the future generation of entrepreneurs, and elevate the business landscape of Manila Chinatown.





BOLSTERING OUR REACH IN METRO CITIES THROUGH RENTVESTMENT

We intend to bolster our presence in the country's key cities through our strong and steady slate of premium Rentvestment projects.

Strategically situated in prime locations, properties within this category are rental-ready, built with top-notch amenities, equipped with smart technologies, and expertly managed by Anchor Land's hospitality group.

We seek to fortify our foothold in the dynamic landscape of the City of Manila through iconic landmarks that could compete against leading residential properties and five-star hotels in the area. Rising as a beacon of luxury and sophistication, Copeton Baysuites is developed to set a new standard in upscale vertical living and property investing. This premium property is insightfully distributed into three towers - the highly exclusive West Tower and the serviced and rental-ready North and South Towers.



Another architectural marvel is set to reshape the landscape of the capital's burgeoning entertainment hub. The Panorama Manila ascends to the apex of luxury bayfront living with its well-configured, digital-forward, and smart tech-integrated units, complemented by first-rate amenities and an unparalleled view of the Manila skyline.

202 Peaklane continues to pioneer cosmopolitan living and premium property investing in Davao City. This two-tower condominium harnesses the potential of the locale as an investment hotspot while elevating the metropolitan lifestyle.





SETTING TRENDS IN MOTION WITH THE RISE OF E-COMMERCE READY FACILITIES

Our vision has always been to push the boundaries of innovation to enhance our impact in the real estate industry.

Addressing the rising demand for industrial services of traditional brick-and-mortar businesses and booming e-commerce enterprises, we present a solution tailored to Manila's trading capital. Our modern warehouse facilities - Juan Luna Logistics Center, Recto E-commerce Center, and Divisoria E-commerce Center - will enhance back-end operations, improve supply chain efficiencies, and provide storage support to MSMEs and online businesses.





DRIVING EXCELLENCE THROUGH DIVERSIFICATION

With unwavering commitment, diversification remains our paramount focus, ensuring resilience and agility in the face of changing market preferences.

Our goal is to pioneer market-driving and industry-first product offerings through a robust pipeline of projects that will revolutionize the landscape and address unmet needs in the sector.

Following the success of the award-winning Admiral Hotel Manila in Roxas Boulevard are our highly anticipated condotel developments in sought after destinations set to transform the leisure and hospitality landscape.

Nestled within the breathtaking landscapes of renowned tourist destinations like Boracay, Coron, and San Vicente Palawan, we are poised to introduce our signature wellness experiences. These tourism projects will further bolster our plans for rental-ready and investment-optimized properties, supported by our dedicated hospitality management team.



OUR TEAM

Bringing to life our diverse and innovative projects is our team of highly accomplished professionals. With profound industry expertise and the utmost commitment to excellence, our Anchormen go the extra mile to deliver unparalleled quality across every endeavor and maximize value for our esteemed customers and stakeholders.



SALES

NURTURING LASTING RELATIONSHIPS

Refined by years of experience, our sales team cultivates enduring relationships with our valued clients, grounded in loyalty and trust.



MARKETING AND COMMUNICATIONS

BOOSTING OUR BRAND EQUITY

Leveraging sound marketing strategies and staying attuned to the ever-changing needs of the market, our team of creative marketers and designers strengthens our brand equity to expand our reach.





PROPERTY MANAGEMENT AND LEASING MANAGEMENT

STREAMLINING EFFICIENT PROPERTY MANAGEMENT

Our team of skilled property managers and leasing professionals ensures seamless and efficient management of our clients' property investments.



DESIGN, ENGINEERING, PROJECT DEVELOPMENT

CRAFTING ENDURING MASTERPIECES

Our insightful designers and engineers transform our visionary concepts into iconic developments that stand the test of time.



CUSTOMER SERVICE

PROVIDING CUSTOMIZED SOLUTIONS FOR OUR CLIENTS

With our personal touch to customer service, our dedicated team of seasoned professionals expertly provides solutions tailored to each of our client's individual needs.



TRAINING AND RECRUITMENT, TURNOVER, SALES SUPPORT

EMPOWERING OUR SALES FORCE

Through robust recruitment, training, and development efforts, each team empowers our sales professionals to become leaders equipped with the skills and knowledge to effectively serve our varied clientele.





HUMAN RESOURCES, CORPORATE SERVICES, FINANCE

ENSURING EFFICIENT OPERATIONS WITH INTEGRITY

Leading with honesty, transparency, and dedication to our diverse objectives, our teams ensure efficient and strong operational performance.



HOSPITALITY MANAGEMENT

EXPANDING INTO NEW SEGMENTS

At the helm of our foray into hospitality is our new team of industry experts, dedicated to bringing our signature brand of handcrafted luxury to the country's top destinations.

AN AWARD-WINNING LEGACY OF EXCELLENCE IN DIVERSITY

Our relentless pursuit of quality and innovation continues to set us apart as a leader in the industry. As a testament to our excellence in diverse facets of real estate, Anchor Land has garnered numerous accolades in 2023.

In The Outlook 2023: Philippine Real Estate Awards by Lamudi, three of our residential and commercial projects received significant recognition for their cutting-edge concepts, designs, and facilities.



Crafted for luxurious living and sustainable returns, Copeton Baysuites received the Bronze award in the "Real Estate Innovation of the Year" category, recognizing its groundbreaking model as the premier investment choice in the Bay City area.

Likewise, 202 Peaklane received high commendation in the "Best Premium Condo of the Year" category for Visayas and Mindanao. This premium vertical is another stand-out Rentvestment property that offers an elevated living experience and promising returns to Davaoenos.

In the commercial sector, One Financial Center was commended in the "Best Office Development of the Year" category, highlighting our excellence in creating outstanding corporate spaces.



Moreover, Anchor Land was named one of the Top 10 Developers in the Philippines at the prestigious 2023 BCI Asia Awards.



Honoring outstanding developers for their excellence in construction, sustainability, and enhancing stakeholder value, this distinction underscores our legacy as a trailblazer in the country's dynamic real estate market.

These accolades affirm our commitment to developing game-changing properties across various sectors that truly stand the test of time. As we continue to grow and evolve, we remain dedicated to transforming communities and shaping the future of the industry for the next generation of property seekers.



CURRENT PROJECTS

Our strong lineup of projects highlights our dedication to serving diverse segments while increasing our presence in pivotal and fast-emerging localities across the country.





安泰•8號公館

Adjacent to Binondo's renowned Ongpin Street is this 49-level tower standing as the perfect residence for burgeoning families and entrepreneurs looking to anchor themselves in the bustling trading district. 8 Alonzo Parksuites presents insightfully designed spaces, each featuring a balcony, alongside a selection of high-end amenities that highlight comfort and exclusivity.



Nestled in close proximity to businesses and schools, this 50-storey luxury condominium provides the ideal lifestyle for the new generation of Filipino-Chinese households. Cornell Parksuites cultivates a family-centric atmosphere with its well-appointed residences and meticulously planned amenities, catering to leisure, learning, and wellness.







Located in a highly accessible area within Binondo's bustling retail district, Juan Luna Logistics Center is a 29-storey logistics development seeking to address the rising need for modern warehousing facilities and streamlined backroom support.





Setting a new standard in luxury vertical living and property investing, this 16-storey tri-tower Rentvestment property introduces premium residences and resort-like amenities to the capital's new entertainment center. Copeton Baysuites is strategically distributed into three premium buildings - the highly exclusive and ultra luxe West Tower and the serviced and rental-ready North and South Towers.



Designed as a twin-tower, mid-rise architecture Cosmo Suites is a co-living development that seeks to provide accommodation to students and professionals based in and around Pasay City. Operating as a Rentvestment property, this premium tower offers investors a turnkey rental business setup, ensuring a lucrative and sustainable cash flow asset.



202 Peaklane is a 28-storey two-tower residential condominium near Ateneo de Davao. Each unit comes smart tech-equipped and fully furnished with resort-like amenities, allowing residents to enjoy breathable and comfortable living spaces in the vibrant Poblacion district of Davao.







Strategically located in Manila's premier bargain district, Divisoria E-Commerce Center is positioned to accommodate the storage needs of brick-and-mortar and e-commerce businesses seeking to improve supply chain efficiency.







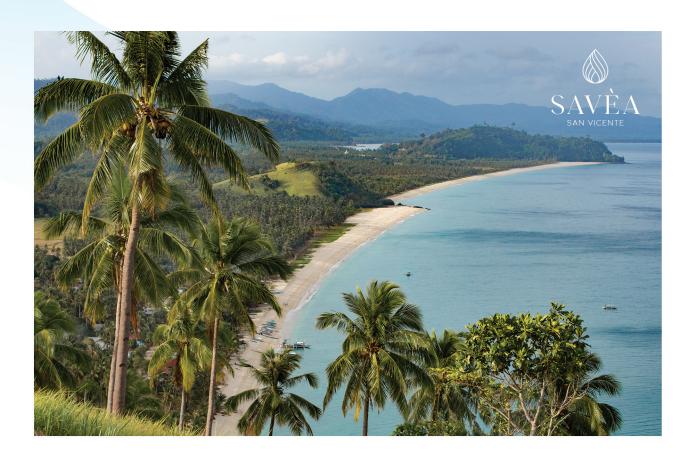
Another solution to the growing need of MSMEs and online business owners with wholesale and retail requirements, Recto E-Commerce Center will offer back-end support and warehousing services in Binondo.



Reaffirming our vision for investment-optimized properties in prime tourism locations, Savèa Destination Residences will soon rise on the breathtaking shores of Boracay, Coron, and San Vicente. Showcasing our signature brand of handcrafted luxury, these premium condotels will feature premier F&B options, luxurious leisure activities, and exceptional wellness experiences.







CARE TO CHANGE

True to our commitment to improving lives, we place importance in supporting the welfare of the communities where we are a part of. Anchored on three pillars—Care for Community, Care for Education, and Care for Environment— our Care to Change program underscores our enduring commitment to extending our service beyond boundaries.

KYTHE FOUNDATION

INSPIRING PEDIATRIC PATIENTS WITH OPTIMISM AMIDST THEIR BATTLE AGAINST CANCER

Anchor Land renews its commitment to supporting Kythe Foundation's mission to improve the life of pediatric cancer patients through medication and rehabilitation.

In 2023, Anchor Land extended financial assistance to (7) children through Kythe's Adopt-A-Patient initiative. This sponsorship covers the childrens' maintenance treatment, nutrition requirements, rehabilitation support, and fares going to and from the hospital. To make the holidays even brighter for the patients and their families, the Company also participated in the foundation's Personal Activity Kit and Noche Buena projects.

This year, Anchor Land has again reaffirmed its long-time commitment to Kythe by continuing to provide financial support to (4) more additional pediatric children whose battle against cancer still carries on.





LA MESA WATERSHED

ENSURING THE CONTINUOUS PROVISION OF CLEAN WATER TO METRO MANILA RESIDENTS

In 2023, Anchor Land participated in La Mesa Watershed's long-time initiative to conserve and rehabilitate Metro Manila's water systems. The Company engaged in various activities, such as the replanting of mature saplings to their permanent planting sites and reforestation efforts within the protected area, to demonstrate its stern dedication to sustainability and environmental protection.



MEDICAL CAREAVAN

PROVIDING ACCESSIBLE HEALTHCARE TO DAVAOEÑOS

Anchor Land, in partnership with the Vice Mayor's Office, financed a medical mission and brought accessible healthcare to the residents of Brgy. 34-D and its neighboring barangays in Davao City's Poblacion district. The Medical CAREavan initiative provided free laboratory services such as Urinalysis, Fecalysis, CBC, PLT, HCT, Blood Typing, Chest X-Ray, FBS, HBAIC, and basic check up.

CLEAN HANDS PROJECT

SAFEGUARDING PUBLIC HEALTH THROUGH PROPER SANITATION

In line with the Vice Mayor's Office goal to foster good hygiene practices in local schools, Anchor Land helped in rolling out the Clean Hands Project by donating (5) portable hand washing stations and (150) health and hygiene kits to Kapitan Tomas Monteverde Sr. Central Elementary School.

The Clean Hands Project highlights the importance of regular hand washing, reducing the risk of illnesses caused by bacteria. This will also help students in championing sustainability and self-reliance.



KAPITAN TOMAS MONTEVERDE SR. CENTRAL ELEMENTARY SCHOOL SPED CENTER SCHOOL I.D. 129557





BANTAY BUKID

SUPPORTING THE STEWARDS OF OUR ENVIRONMENT

Anchor Land and the Office of the Vice Mayor of Davao City pursued a passion project to equip and empower the environment defenders of Panigan-Tamugan Watershed, commonly known as the Bantay Bukid Volunteers.

In support of their mission to protect the upland that supplies the drinking water of Davaoeños, Anchor Land turned over individual first aid kits, bags of rice and other food supplies, and essential outdoor gears, including light trail bags, flashlights and headlamps, raincoats, reflectorized long sleeves, and boots to (71) watershed frontliners and their families.

Anchor Land Holdings, Inc. and Subsidiaries

Consolidated Financial Statements December 31, 2023 and 2022 And Years Ended December 31, 2023, 2022 and 2021

and

Independent Auditor's Report





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INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors Anchor Land Holdings, Inc.

Opinion

We have audited the consolidated financial statements of Anchor Land Holdings, Inc. and its Subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2023 and 2022, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2023, and notes to the consolidated financial statements, including material accounting policy information.

In our opinion, the accompanying consolidated financial statements of Anchor Land Holdings, Inc. and Subsidiaries as at December 31, 2023 and 2022 and for each of the three years in the period ended December 31, 2023 are prepared in all material respects, in accordance with Philippine Financial Reporting Standards (PFRSs), as modified by the application of the financial reporting reliefs issued and approved by the Securities and Exchange Commission (SEC), as described in Note 2 to the consolidated financial statements.

Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter

We draw attention to Note 2 to the consolidated financial statements which indicates that the consolidated financial statements have been prepared in accordance with PFRSs, as modified by the application of the financial reporting reliefs issued and approved by the SEC in response to the COVID-19 pandemic. The impact of the application of the financial reporting reliefs on the consolidated financial statements are discussed in detail in Note 2. Our opinion is not modified in respect of this matter.





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Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

Real Estate Revenue Recognition

The Group's revenue recognition process, policies and procedures are significant to our audit because these involve application of significant judgment and estimation in the following areas: (1) assessment of the probability that the entity will collect the consideration from the buyer; and (2) application of the output method as the measure of progress (percentage of completion or POC) in determining real estate revenue.

In evaluating whether collectability of the amount of consideration is probable, the Group considers the significance of the buyer's initial payments in relation to the total contract price (or buyer's equity). Collectability is also assessed by considering factors such as history with the buyer, and age and pricing of the property. Management regularly evaluates the historical sales cancellations and back-outs, if it would still support its current threshold of buyers' equity before commencing revenue recognition.

In measuring the progress of its performance obligation over time, the Group uses the output method. This method measures progress based on physical proportion of work done on the real estate project which requires technical determination by the Group's specialists (project engineers)

The disclosures related to the real estate revenue are included in Notes 2 and 3 to the consolidated financial statements.

Audit Response

We obtained an understanding of the Group's revenue recognition process.

For the buyers' equity, we evaluated management's basis of the buyer's equity by comparing this to the historical analysis of sales cancellations from buyers with accumulated payments above the collection threshold. We traced the analysis to supporting documents such as notice of sales cancellations.





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For the application of the output method in determining real estate revenue, we obtained an understanding of the Group's processes for determining the POC, and performed tests of the relevant controls. We inspected the certified POC reports prepared by the project engineers and assessed their competence, capabilities and objectivity by reference to their qualifications, experience and reporting responsibilities. For selected projects, we conducted ocular inspections, made relevant inquiries and inspected the supporting details of POC reports showing the completion of the major activities of the project construction.

Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2023, but does not include the consolidated financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2023 are expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation of these consolidated financial statements in accordance with PFRSs, as modified by the application of the financial reporting reliefs issued and approved by the SEC, as described in Note 2 to the consolidated financial statements, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.





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Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in accordance with PFRSs, as modified by the application of financial reporting reliefs issued and approved by the SEC, as described in Note 2 to the consolidated financial statements.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements.
 We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.





- 5 -

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Jennifer D. Ticlao.

SYCIP GORRES VELAYO & CO.

Jennifer D. Ticlar

Jennifer D. Ticlao

Partner

CPA Certificate No. 109616

Tax Identification No. 245-571-753

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

BIR Accreditation No. 08-001998-110-2023, September 12, 2023, valid until September 11, 2026

PTR No. 10082023, January 6, 2024, Makati City

March 25, 2024



ANCHOR LAND HOLDINGS, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	December 31	
	2023	2022
ASSETS		
Current Assets		
Cash and cash equivalents (Note 4)	₽ 1,164,633,504	₽1,291,884,786
Receivables (Note 5)	1,909,180,141	1,763,835,262
Real estate for development and sale (Note 6)	13,918,637,688	11,849,733,498
Other current assets (Note 7)	2,385,721,768	2,576,399,323
	19,378,173,101	17,481,852,869
Noncurrent Assets		
Receivables - net of current portion (Note 5)	1,331,173,731	639,190,962
Property and equipment (Note 8)	3,732,936,076	3,551,689,998
Investment properties (Note 9)	14,436,610,507	16,605,151,587
Deferred tax assets - net (Note 18)	184,427,125	203,363,780
Other noncurrent assets (Note 10)	415,154,952	649,358,865
	20,100,302,391	21,648,755,192
	₽39,478,475,492	₽39,130,608,061
LIABILITIES AND EQUITY		
LIABILITIES AND EQUITY Current Liabilities		
Current Liabilities	₽3 266 226 888	₽4 914 613 630
Current Liabilities Accounts and other payables (Note 11)	₽3,266,226,888 38,927,851	
Current Liabilities Accounts and other payables (Note 11) Lease liabilities - current portion (Note 22)	38,927,851	44,254,782
Current Liabilities Accounts and other payables (Note 11) Lease liabilities - current portion (Note 22) Income tax payable	38,927,851 221,232,659	44,254,782 141,452,797
Current Liabilities Accounts and other payables (Note 11) Lease liabilities - current portion (Note 22) Income tax payable Loans payable - current portion (Note 12)	38,927,851 221,232,659 5,093,942,433	44,254,782 141,452,797 6,375,113,384
Current Liabilities Accounts and other payables (Note 11) Lease liabilities - current portion (Note 22) Income tax payable	38,927,851 221,232,659	₱4,914,613,630 44,254,782 141,452,797 6,375,113,384 3,203,608,812 14,679,043,405
Current Liabilities Accounts and other payables (Note 11) Lease liabilities - current portion (Note 22) Income tax payable Loans payable - current portion (Note 12) Customers' advances and deposits - current portion (Note 13)	38,927,851 221,232,659 5,093,942,433 2,794,876,352	44,254,782 141,452,797 6,375,113,384 3,203,608,812
Current Liabilities Accounts and other payables (Note 11) Lease liabilities - current portion (Note 22) Income tax payable Loans payable - current portion (Note 12) Customers' advances and deposits - current portion (Note 13) Noncurrent Liabilities	38,927,851 221,232,659 5,093,942,433 2,794,876,352 11,415,206,183	44,254,782 141,452,797 6,375,113,384 3,203,608,812 14,679,043,405
Current Liabilities Accounts and other payables (Note 11) Lease liabilities - current portion (Note 22) Income tax payable Loans payable - current portion (Note 12) Customers' advances and deposits - current portion (Note 13) Noncurrent Liabilities Accounts and other payables - net of current portion (Note 11)	38,927,851 221,232,659 5,093,942,433 2,794,876,352 11,415,206,183	44,254,782 141,452,797 6,375,113,384 3,203,608,812 14,679,043,405
Current Liabilities Accounts and other payables (Note 11) Lease liabilities - current portion (Note 22) Income tax payable Loans payable - current portion (Note 12) Customers' advances and deposits - current portion (Note 13) Noncurrent Liabilities Accounts and other payables - net of current portion (Note 11) Lease liabilities - net of current portion (Note 22)	38,927,851 221,232,659 5,093,942,433 2,794,876,352 11,415,206,183 1,033,728,016 114,659,165	44,254,782 141,452,797 6,375,113,384 3,203,608,812 14,679,043,405 787,479,169 295,849,882
Current Liabilities Accounts and other payables (Note 11) Lease liabilities - current portion (Note 22) Income tax payable Loans payable - current portion (Note 12) Customers' advances and deposits - current portion (Note 13) Noncurrent Liabilities Accounts and other payables - net of current portion (Note 11) Lease liabilities - net of current portion (Note 22) Loans payable - net of current portion (Note 12)	38,927,851 221,232,659 5,093,942,433 2,794,876,352 11,415,206,183	44,254,782 141,452,797 6,375,113,384 3,203,608,812 14,679,043,405
Current Liabilities Accounts and other payables (Note 11) Lease liabilities - current portion (Note 22) Income tax payable Loans payable - current portion (Note 12) Customers' advances and deposits - current portion (Note 13) Noncurrent Liabilities Accounts and other payables - net of current portion (Note 11) Lease liabilities - net of current portion (Note 22) Loans payable - net of current portion (Note 12) Customers' advances and deposits - net of current portion	38,927,851 221,232,659 5,093,942,433 2,794,876,352 11,415,206,183 1,033,728,016 114,659,165 16,590,353,542	44,254,782 141,452,797 6,375,113,384 3,203,608,812 14,679,043,405 787,479,169 295,849,882 13,591,355,092
Current Liabilities Accounts and other payables (Note 11) Lease liabilities - current portion (Note 22) Income tax payable Loans payable - current portion (Note 12) Customers' advances and deposits - current portion (Note 13) Noncurrent Liabilities Accounts and other payables - net of current portion (Note 11) Lease liabilities - net of current portion (Note 22) Loans payable - net of current portion (Note 12) Customers' advances and deposits - net of current portion (Note 13)	38,927,851 221,232,659 5,093,942,433 2,794,876,352 11,415,206,183 1,033,728,016 114,659,165 16,590,353,542 133,666,792	44,254,782 141,452,797 6,375,113,384 3,203,608,812 14,679,043,405 787,479,169 295,849,882 13,591,355,092 196,037,973
Current Liabilities Accounts and other payables (Note 11) Lease liabilities - current portion (Note 22) Income tax payable Loans payable - current portion (Note 12) Customers' advances and deposits - current portion (Note 13) Noncurrent Liabilities Accounts and other payables - net of current portion (Note 11) Lease liabilities - net of current portion (Note 22) Loans payable - net of current portion (Note 12) Customers' advances and deposits - net of current portion (Note 13) Deferred tax liabilities - net (Note 18)	38,927,851 221,232,659 5,093,942,433 2,794,876,352 11,415,206,183 1,033,728,016 114,659,165 16,590,353,542 133,666,792 359,453,799	44,254,782 141,452,797 6,375,113,384 3,203,608,812 14,679,043,405 787,479,169 295,849,882 13,591,355,092 196,037,973 350,309,731
Current Liabilities Accounts and other payables (Note 11) Lease liabilities - current portion (Note 22) Income tax payable Loans payable - current portion (Note 12) Customers' advances and deposits - current portion (Note 13) Noncurrent Liabilities Accounts and other payables - net of current portion (Note 11) Lease liabilities - net of current portion (Note 22) Loans payable - net of current portion (Note 12) Customers' advances and deposits - net of current portion (Note 13)	38,927,851 221,232,659 5,093,942,433 2,794,876,352 11,415,206,183 1,033,728,016 114,659,165 16,590,353,542 133,666,792	44,254,782 141,452,797 6,375,113,384 3,203,608,812 14,679,043,405 787,479,169 295,849,882 13,591,355,092 196,037,973

(Forward)



	I	December 31
	2023	2022
Equity (Note 19)		
Equity attributable to equity holders of Anchor Land Holdings, Inc.		
Capital stock		
Common stock	₽ 1,040,001,000	₽1,040,001,000
Preferred stock	346,667,000	346,667,000
Additional paid-in capital	632,687,284	632,687,284
Other comprehensive income	64,916,057	70,628,933
Retained earnings		
Appropriated	6,571,600,000	6,372,200,000
Unappropriated	1,090,360,247	724,963,701
	9,746,231,588	9,187,147,918
Non-controlling interests	_	(21,176,791)
	9,746,231,588	9,165,971,127
	₽39,478,475,492	₽39,130,608,061

See accompanying Notes to Consolidated Financial Statements.



ANCHOR LAND HOLDINGS, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Years Ended December 3

	Years Ended December 31		
	2023	2022	2021
REVENUE			
Real estate sales (Note 21)	₽3,203,854,980	₽2,717,699,078	₽2,768,504,302
Rental income (Notes 9, 13, 21 and 22)	1,224,463,522	1,093,091,951	1,067,144,160
Management fee (Note 21)	42,849,291	34,702,625	33,344,842
Hotel operation (Note 21)*	291,925,750	79,784,426	
Interest and other income (Notes 4, 5, 15 and 21)	513,387,414	554,750,392	505,559,988
	5,276,480,957	4,480,028,472	4,374,553,292
COSTS AND EXPENSES			
Real estate (Notes 6, 16 and 21)	2,497,087,786	2,311,905,168	2,598,803,247
Hotel operation (Notes 16 and 21)*	207,314,320	81,621,848	_
Selling and administrative (Notes 16 and 21)	1,465,645,593	1,281,004,660	1,205,843,097
Finance costs (Notes 12, 17, 21 and 22)	249,485,266	116,660,624	48,792,991
	4,419,532,965	3,791,192,300	3,853,439,335
INCOME BEFORE INCOME TAX	856,947,992	688,836,172	521,113,957
PROVISION FOR INCOME TAX (Note 18)	236,063,411	172,901,371	101,888,060
NET INCOME	620,884,581	515,934,801	419,225,897
OTHER COMPREHENSIVE INCOME (LOSS) Items that will not be reclassified to profit or loss in subsequent years: Actuarial gain (loss) on pension liabilities			
(Note 17)	(7,617,168)	24,122,362	16,079,454
Income tax effect (Note 18)	1,904,292	(5,987,178)	(1,226,106)
moone was error (x love 10)	(5,712,876)	18,135,184	14,853,348
TOTAL COMPREHENSIVE INCOME	₽615,171,705	₽534,069,985	₽434,079,245
Net income (loss) attributable to:			
Equity holders of Anchor Land Holdings, Inc.	₽ 623,729,936	₽ 517,547,353	₽432,838,636
Non-controlling interests	(2,845,355)	(1,612,552)	(13,612,739)
	₽ 620,884,581	₽515,934,801	₽419,225,897
Total comprehensive income (loss) attributable to:			
Equity holders of Anchor Land Holdings, Inc.	₽ 618,017,060	₽535,682,537	₽ 447,691,984
Non-controlling interests	(2,845,355)	(1,612,552)	(13,612,739)
	₽615,171,705	₽534,069,985	₽434,079,245
Basic/Diluted Earnings Per Share (Note 23)	₽0.57	₽0.47	₽0.39
g			

See accompanying Notes to Consolidated Financial Statements.



^{*}The commercial operation of Hotel started on July 1, 2022.

ANCHOR LAND HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

		At	Attributable to Equity Holders of Parent	y Holders of Paren	t			
				Other	Retained Earnings (Note 19)	ngs (Note 19)	Attributable to	
	Common Stock	Preferred Stock	Additional	Comprehensive			Non-controlling	
	(Note 19)	(Note 19)	Paid-in Capital	Income	Appropriated	Unappropriated	Interests	Total
At January 1, 2023	₱1,040,001,000	₱346,667,000	₱632,687,284	₽70,628,933	₱6,372,200,000	₽724,963,701	(P21,176,791)	₱9,165,971,127
Net income			I	-	I	623,729,936	(2,845,355)	620,884,581
Other comprehensive income	I	I	I	(5,712,876)	I	I	I	(5,712,876)
Total comprehensive income	I	I	I	(5,712,876)	I	623,729,936	(2,845,355)	615,171,705
Disposal of subsidiaries (Note 1)	1	I	I	1	1	I	24,022,146	24,022,146
Dividends declared	1	1	I	-	1	(58,933,390)	-	(58,933,390)
Appropriated during the year	_			_	200,900,000	(200,900,000)	_	
Release from appropriations	I	I	I	I	(1,500,000)	1,500,000	I	I
At December 31, 2023	₱1,040,001,000	₱346,667,000	₱632,687,284	₽64,916,057	₱6,571,600,000	₱1,090,360,247	- d	₱9,746,231,588
At January 1, 2022	₱1,040,001,000	₱346,667,000	₽632,687,284	₱52,493,749	₱5,071,200,000	₽1,560,799,790	(P24,314,503)	₱8,679,534,320
Net income				1		517,547,353	(1,612,552)	515,934,801
Other comprehensive income	I	I	I	18,135,184	I	1	` I	18,135,184
Total comprehensive income	_			18,135,184	_	517,547,353	(1,612,552)	534,069,985
Change in non-controlling interests (Note 1)	_	_	_	_	_	(3,850,062)	4,750,264	900,202
Dividends declared		1	1	-		(48,533,380)		(48,533,380)
Appropriated during the year	1	1	I	-	1,751,000,000	(1,751,000,000)	-	I
Release from appropriations	1	1	1	1	(450,000,000)	450,000,000	1	I
At December 31, 2022	₱1,040,001,000	₱346,667,000	₱632,687,284	₱70,628,933	₽6,372,200,000	₽724,963,701	(P21,176,791)	₱9,165,971,127
At January 1, 2021	P1,040,001,000	₱346,667,000	₱632,687,284	₱37,640,401	₽4,570,000,000	₱1,677,694,534	(P 9,201,764)	₱8,295,488,455
Net income	1	I	I	1	1	432,838,636	(13,612,739)	419,225,897
Other comprehensive income				14,853,348				14,853,348
Total comprehensive income	1	1	1	14,853,348	1	432,838,636	(13,612,739)	434,079,245
Disposal of a subsidiary	1	I	1	1	I	1	(1,500,000)	(1,500,000)
Dividends declared	I	I	I	I	I	(48,533,380)	1	(48,533,380)
Appropriated during the year	1	-	1	1	551,200,000	(551,200,000)	1	1
Release from appropriations	1	1	1	1	(50,000,000)	50,000,000	1	1
At December 31, 2021	₱1,040,001,000	₱346,667,000	₱632,687,284	₱52,493,749	₱5,071,200,000	₱1,560,799,790	(₱24,314,503)	₽8,679,534,320

See accompanying Notes to Consolidated Financial Statements.



ANCHOR LAND HOLDINGS, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

T 7	T7 1	110	. 1		21
Years	H.na	ea H	ecem	ner	•

	Year	s Ended December 3	1
	2023	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax	₽856,947,992	₽688,836,172	₽521,113,957
Adjustments for:	1000,517,552	1 000,020,172	1021,110,507
Depreciation and amortization			
(Notes 8, 9, 10 and 16)	453,399,219	336,895,647	296,318,103
Interest income (Note 15)	(232,659,151)	(240,429,181)	(386,866,434)
Finance costs (Notes 12, 17, 21 and 22)	249,485,266	116,660,624	48,792,991
Gain on sale of subsidiaries (Notes 1 and 15)	(49,621,239)	_	_
Pension costs (Note 17)	8,298,828	10,620,412	12,364,754
Loss on demolition (Notes 9 and 16)			108,796,357
Operating income before working capital changes	1,285,850,915	912,583,674	600,519,728
Decrease (increase) in:	, , ,	, ,	, ,
Receivables	(322,296,964)	1,444,802,465	1,482,569,915
Real estate for development and sale	(2,114,506,830)	(1,187,049,877)	(853,766,144)
Other assets	144,946,974	330,040,806	(226,394,071)
Increase (decrease) in:	, ,		, , ,
Accounts and other payables	1,685,443,955	1,483,722,387	294,626,148
Customers' advances and deposits	(469,292,434)	93,081,623	(178,119,190)
Net cash generated from operations	210,145,616	3,077,181,078	1,119,436,386
Interest received	232,659,151	240,429,181	386,866,434
Income taxes paid (including creditable withholding	, ,		
taxes)	(411,987,441)	(179,243,317)	(187,473,663)
Interest paid	(187,737,156)	(86,023,359)	(89,522,599)
Net cash provided by (used in) operating activities	(156,919,830)	3,052,343,583	1,229,306,558
CASH FLOWS FROM INVESTING ACTIVITIES			
Additions to:			
Property and equipment	(173,710,660)	(302,014,046)	(327,437,876)
Investment properties	(1,334,889,617)	(2,109,331,794)	(1,981,635,959)
Software and brand development costs	_	(785,110)	(621,275)
Disposal of subsidiaries, net of cash disposed of		, , ,	,
(Note 1)	(15,461,197)	_	_
Net cash used in investing activities	(1,524,061,474)	(2,412,130,950)	(2,309,695,110)
CASH FLOWS FROM FINANCING			
ACTIVITIES			
Proceeds from loan availments	8,084,555,566	3,611,774,480	7,701,903,757
Payments of:	0,001,333,300	3,011,771,100	1,101,703,131
Lease liabilities (Note 22)	(69,773,839)	(70,111,071)	(57,686,211)
Loans payable	(6,402,118,315)	(4,108,696,603)	(6,623,337,266)
Dividends (Note 19)	(58,933,390)	(48,533,380)	(48,533,380)
Net cash provided by (used in) financing activities (Note	()))	(-)))	(-))-
24)	1,553,730,022	(615,566,574)	972,346,900
NET INCREASE (DECREASE) IN CASH AND	,,,	(*;-**;-**)	2,,200
CASH EQUIVALENTS	(127,251,282)	24,646,059	(108,041,652)
	(147,431,404)	47,040,039	(100,041,032)
CASH AND CASH EQUIVALENTS	1 201 004 507	1 267 220 727	1 275 200 270
AT BEGINNING OF YEAR	1,291,884,786	1,267,238,727	1,375,280,379
CASH AND CASH EQUIVALENTS			
AT END OF YEAR (Note 4)	₽1,164,633,504	₽1,291,884,786	₽1,267,238,727

See accompanying Notes to Consolidated Financial Statements.



ANCHOR LAND HOLDINGS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Corporate Information

Corporate Information

Anchor Land Holdings, Inc. (the Parent Company) was incorporated in the Philippines and registered with the Philippine Securities and Exchange Commission (SEC) on July 29, 2004. The Parent Company started its operations on November 25, 2005 and eventually traded its shares to the public in August 2007. The registered office address of the Parent Company is at 15th Floor, L.V. Locsin Building, 6752 Ayala Avenue corner Makati Avenue, Makati City.

Below are the Parent Company's subsidiaries with its respective percentage ownership in 2023 and 2022:

	2023		2022	
•	Direct	Indirect	Direct	Indirect
Posh Properties Development Corporation (PPDC)	100.00%	_	100.00%	_
Basiclink Equity Investment Corp. (BEIC) ^(a)	_	60.00%	_	60.00%
Realty & Development Corporation of				
San Buenaventura (b)	_	100.00%	_	100.00%
Pasay Metro Center, Inc. (b)	_	100.00%	_	100.00%
Anchor Properties Corporation or APC (formerly				
Manila Towers Development Corporation)	100.00%	_	100.00%	_
Admiral Realty Company, Inc. (ARCI)	_	100.00%	_	100.00%
Gotamco Realty Investment Corporation (GRIC)	_	100.00%	_	100.00%
Irenealmeda Realty, Inc. (b)	_	100.00%	_	100.00%
Nusantara Holdings, Inc.	_	100.00%	_	100.00%
Fersan Realty Corporation (FRC)	_	100.00%	_	100.00%
One Binondo Prime Properties Corp. (OBPPC) (c)	_	100.00%	_	100.00%
Globeway Property Ventures, Inc. (GPVI) (d)	_	_	70.00%	_
Anchor Land Hotels & Resorts, Inc. (ALHRI)	100.00%	_	100.00%	_
Momentum Properties Management Corporation				
(MPMC)	100.00%	_	100.00%	_
Eisenglas Aluminum and Glass, Inc. (EAGI) (b)	_	100.00%	_	100.00%
Marathon Properties Management and Holdings,				
Corporation (MPMHC)	_	100.00%	_	100.00%
Anchor Land Global Corporation (ALGC)	100.00%	_	100.00%	_
1080 Soler Corp.	_	100.00%	_	100.00%
Frontier Harbor Property Development, Inc.				
(FHPDI) (e)	_	3.00%	_	60.00%
BEIC (a)	_	40.00%	_	40.00%
Teamex Properties Development Corporation				
$(TPDC)^{(c)}$	_	100.00%	_	100.00%
Wework Realty Development Corporation				
(WRDC) (c)	_	100.00%	_	100.00%
(a) DEIG: 1 11 1 1 1 1 1 CA D AG	d I DDDC			1: 0000070

⁽a) BEIC is a wholly owned subsidiary of the Parent Company through PPDC and ALGC which own percentage ownership of 60% and 40%, respectively, over BEIC.

All of the Parent Company's subsidiaries were incorporated and domiciled in the Philippines.



⁽b) Ceased commercial operations.

⁽c) Has not yet started commercial operations.

⁽d) In 2023, ALHI sold 70% interest in GPVI resulting to a loss of control and deconsolidation of a subsidiary.

⁽e) In 2023, ALGC sold 57% interest in FHPDI resulting to a loss of control and deconsolidation of a subsidiary. Remaining interest in FHPDI was recorded under "Other Noncurrent Assets".

The Parent Company and its subsidiaries (collectively called "the Group") have principal business interest in the development and sale of high-end residential condominium units and in the development and leasing of commercial, warehouse, residential units and office spaces. MPMC provides property management services. ALHRI was incorporated in June 2017 to engage in the Group's hotel and resort operations.

The following are the changes in the Group's structure in 2023 and 2022:

For the year-ended December 31, 2023:

- ALGC sold 57% of the voting shares of FHPDI. The remaining interest in FHPDI amounting to \$\frac{1}{2}0.08\$ million is presented under "Other noncurrent assets".
- ALHI sold 70% of the voting shares of GPVI.

At the date of disposal, the carrying amounts of FHPDI and GPVI's net assets were as follows:

	FHPDI	GPVI
Assets		
Cash	₽7,372,365	₽11,701,337
Receivables	_	6,107,146
Other current assets	309,143,379	65,070,463
Investment properties (Note 9)	2,608,502,397	610,562,912
Deferred tax assets	501,962	36,143,022
Other noncurrent assets	144,864,310	8,917,300
	₽3,070,384,413	₽738,502,180
Liabilities		
Accounts and other payables	₽3,070,871,707	₽569,841,356
Customers' advances and deposits	_	1,811,207
Lease liability (Note 22)	_	236,318,203
	3,070,871,707	807,970,766
Net Liabilities	₽487,294	₽69,468,586

The aggregate consideration received consists of:

	FHPDI	GPVI
Cash consideration received	₽1,425,003	₽2,187,502
Retained interest	75,000	_
	1,500,003	2,187,502
Net Liabilities	487,294	69,468,586
NCI	(401,172)	(23,620,974)
Total Gain on Sale (Note 15)	₽1,586,125	₽48,035,114



Net cash outflow arising on disposal:

	FHPDI	GPVI
Cash consideration received	₽1,425,003	₽2,187,502
Less: cash in banks disposed	7,372,365	11,701,337
	₽5,947,362	₽9,513,835

The above transactions resulted in the loss of control and deconsolidation of FHPDI and GPVI.

For the year-ended December 31, 2022:

- MPMC acquired the 40% non-controlling interests (NCI) in EAGI. The acquisition resulted in an increase in the Group's ownership interest in EAGI from 60% to 100% and derecognition of NCI amounting to \$\frac{1}{2}\$4.71 million; and
- ALGC sold 40% of the voting shares of FHPDI. As the Group continued to exercise control over FHPDI, the partial disposal was accounted for as a transaction between owners in their capacity as owners, or an equity transaction, in accordance with PFRS 3, *Business Combinations*. The sale resulted in a decrease in the Group's ownership interest in FHPDI from 100% to 60% and recognition of NCI directly to equity amounting to \$\mathbb{P}0.04\$ million.

The above transactions resulted in addition (reduction) to retained earnings amounting to ($\mathbb{P}4.81$ million) and $\mathbb{P}0.96$ million, respectively.

Authorization for the Issuance of the Consolidated Financial Statements

The consolidated financial statements of the Group as at December 31, 2023 and 2022, and for each of the three years in the period ended December 31, 2023 were approved and authorized for issuance by the Board of Directors (BOD) on March 25, 2024.

2. Summary of Material Accounting Policies

Basis of Preparation

The consolidated financial statements of the Group have been prepared using the historical cost basis. The consolidated financial statements are presented in Philippine Peso (P), the Parent Company's functional currency and presentation currency under Philippine Financial Reporting Standards (PFRSs). All amounts are rounded to the nearest peso, except when otherwise indicated.

The accompanying consolidated financial statements have been prepared under the going concern assumption.

Statement of Compliance

The accompanying consolidated financial statements, are prepared in accordance with PFRSs, as modified by the application of the following reporting reliefs issued and approved by the Philippine SEC under Memorandum Circular No. 34-2020 in response to the COVID-19 pandemic:

- a. Deferral of the application of Philippine Interpretations Committee (PIC) Q&A No. 2018-12, accounting for significant financing component and the exclusion of land in the calculation of percentage of completion (POC); and
- b. Deferral of the application of IFRIC Agenda Decision on Over Time Transfers of Constructed Goods under Philippine Accounting Standards (PAS) 23, *Borrowing Cost*.



SEC Memorandum Circular No. 34-2020 further allowed the deferral of application of these accounting pronouncements for another three years, or until December 31, 2023.

The details and the impact of the adoption of the above financial reporting reliefs are discussed in the Adoption of New and Amended Accounting Standards and Interpretations section of Note 2.

PFRSs include PFRS, PAS and Interpretations issued by the PIC.

Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries, entities over which the Parent Company has control.

Specifically, the Parent Company controls an investee if and only if the Parent Company has all the following:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure or rights to variable returns from its involvement with the investee; and,
- The ability to use its power over the investee to affect its returns.

When the Parent Company has less than a majority of the voting rights of an investee, the Parent Company considers all relevant facts and circumstances in assessing whether it has power over the investee, including:

- Any contractual arrangement with the other vote holders of the investee;
- Rights arising from other contractual arrangements; and,
- The Parent Company's voting rights and potential voting rights.

The Parent Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Parent Company obtains control, and continue to be consolidated until the date when such control ceases.

Specifically, income and expenses of a subsidiary acquired or disposed of during the period are included in the consolidated statements of comprehensive income from the date the Parent Company gains control or until the date when the Parent Company ceases to control the subsidiary.

The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company, using consistent accounting policies. All intra-group balances, transactions and gains and losses resulting from intra-group transactions and dividends are eliminated in full. Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent Company and to NCI, even if this results in the NCI having a deficit balance.

A change in the ownership interest in a subsidiary, without a loss of control, is accounted for as an equity transaction. When the Parent Company loses control over a subsidiary, it:

- Derecognizes the assets and liabilities of the former subsidiary from the consolidated statements of financial position.
- Recognizes any investment retained in the former subsidiary at its fair value when control is lost and subsequently accounts for it and for any amounts owed by or to the former subsidiary in



accordance with relevant PFRSs. That fair value shall be regarded as the fair value on initial recognition of a financial asset in accordance with PFRS 9, *Financial Instruments* or, when appropriate, the cost on initial recognition of an investment in associate or joint venture.

• Recognizes the gain or loss of control attributable to the former controlling interest.

Non-controlling Interests

NCI represent the portion of income and expense and net assets in subsidiaries that are not held by the Parent Company and are presented separately in the consolidated statements of comprehensive income and within equity in the consolidated statements of financial position, separate from the equity attributable to the equity holders of the Parent Company.

Changes in Accounting Policies and Disclosures

The accounting policies adopted in the preparation of the Group's consolidated financial statements are consistent with those of the previous financial years, except for the following new and amended PFRSs which were adopted beginning January 1, 2023. The adoption of these pronouncements did not have any significant impact to the Group's consolidated statements of financial position and performance unless otherwise indicated.

• Amendments to PAS 1 and PFRS Practice Statement 2, Disclosure of Accounting Policies

The amendments provide guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:

- Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies, and
- Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures.

The amendments to the Practice Statement provide non-mandatory guidance. The amendments have had an impact on the Group's disclosures of accounting policies, but not on the measurement, recognition or presentation of any items in the Group's consolidated financial statements.

• Amendments to PAS 8, Definition of Accounting Estimates

The amendments introduce a new definition of accounting estimates and clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, the amendments clarify that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors.

 Amendments to PAS 12, Deferred Tax related to Assets and Liabilities arising from a Single Transaction

The amendments narrow the scope of the initial recognition exception under PAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences.



The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the consolidated financial statements (and interest expense) or to the related asset component (and interest expense).

• Amendments to PAS 12, International Tax Reform – Pillar Two Model Rules

The amendments introduce a mandatory exception in PAS 12 from recognizing and disclosing deferred tax assets and liabilities related to Pillar Two income taxes.

The amendments also clarify that PAS 12 applies to income taxes arising from tax law enacted or substantively enacted to implement the Pillar Two Model Rules published by the Organization for Economic Cooperation and Development (OECD), including tax law that implements qualified domestic minimum top-up taxes. Such tax legislation, and the income taxes arising from it, are referred to as 'Pillar Two legislation' and 'Pillar Two income taxes', respectively.

The temporary exception from recognition and disclosure of information about deferred taxes and the requirement to disclose the application of the exception, apply immediately and retrospectively upon adoption of the amendments in June 2023.

Meanwhile, the disclosure of the current tax expense related to Pillar Two income taxes and the disclosures in relation to periods before the legislation is effective are required for annual reporting periods beginning on or after January 1, 2023.

The amendments had no impact on the Group's consolidated financial statements as the Group is not in scope of the Pillar Two model rules.

Standards and Interpretation Issued but Not yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect the future adoption of these pronouncements to have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2024

• Amendments to PAS 1, Classification of Liabilities as Current or Non-current

The amendments clarify:

- That only covenants with which an entity must comply on or before reporting date will affect a liability's classification as current or non-current.
- That classification is unaffected by the likelihood that an entity will exercise its deferral right.
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024 and must be applied retrospectively.



• Amendments to PFRS 16, Lease Liability in a Sale and Leaseback

The amendments specify how a seller-lessee measures the lease liability arising in a sale and leaseback transaction in a way that it does not recognize any amount of the gain or loss that relates to the right of use retained.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024 and must be applied retrospectively. Earlier adoption is permitted and that fact must be disclosed.

• Amendments to PAS 7 and PFRS 7, Disclosures: Supplier Finance Arrangements

Effective beginning on or after January 1, 2025

- PFRS 17, *Insurance Contracts*
- Amendments to PAS 21, Lack of exchangeability

Deferred Effectivity

• Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the FRSC deferred the original effective date of January 1, 2016 of the said amendments until the IASB completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

The Group does not expect these amendments to have significant impact to the consolidated financial statements because it does not currently have interests in associates and joint ventures.

• Deferral of Certain Provisions of PIC Q&A 2018-12, PFRS 15 Implementation Issues Affecting the Real Estate Industry (as amended by PIC Q&As 2020-02 and 2020-04)

On February 14, 2018, the PIC issued PIC Q&A 2018-12 which provides guidance on some PFRS 15 implementation issues affecting the real estate industry. On October 25, 2018 and February 8, 2019, the Philippine SEC issued SEC MC No. 14-2018 and SEC MC No. 3-2019, respectively, providing relief to the real estate industry by deferring the application of certain provisions of this PIC Q&A for a period of three years until December 31, 2020. On December 15, 2020, the Philippine SEC issued SEC MC No. 34-2020 which further extended the deferral of certain provisions of this PIC Q&A until December 31, 2023.



A summary of the PIC Q&A provisions covered by the SEC deferral and the related deferral period follows:

		Deferral Period
a.	Assessing if the transaction price includes a	Until December 31, 2023
	significant financing component as discussed in	
	PIC Q&A 2018-12-D (amended by PIC Q&A	
	2020-04)	
b.	Treatment of land in the determination of the	Until December 31, 2023
	POC discussed in PIC Q&A 2018-12-E	

The SEC MC also provided the mandatory disclosure requirements should the Group decides to avail of any relief. Disclosures should include:

- a. The accounting policies applied.
- b. Discussion of the deferral of the subject implementation issues in the PIC Q&A.
- c. Qualitative discussion of the impact on the consolidated financial statements had the concerned application guidelines in the PIC Q&A been adopted.
- d. Should any of the deferral options result into a change in accounting policy (e.g., when an entity excludes land and/or uninstalled materials in the POC calculations under the previous standard but opted to include such components under the relief provided by the circular), such accounting change will have to be accounted for under PAS 8, i.e., retrospectively, together with the corresponding required quantitative disclosures.

In November 2020, the PIC issued PIC Q&A 2020-04 which provides additional guidance on determining whether the transaction price includes a significant financing component.

The Group availed of the SEC reliefs to defer the above specific provisions of PIC Q&A No. 2018-12. Had these provisions been adopted, the Group assessed that the impact would have been as follows:

- The mismatch between the POC of the real estate projects and right to an amount of consideration based on the schedule of payments explicit in the contract to sell would constitute a significant financing component. Adoption of this guidance would have impacted interest income, interest expense, revenue from real estate sales, installment contracts receivable, provision for deferred income tax, deferred tax asset or liability for all years presented, and the opening balance of retained earnings. Currently, any significant financing component arising from the mismatch discussed above is not considered for revenue recognition purposes.
- The exclusion of land in the determination of POC would reduce the POC of ongoing real estate projects resulting in a decrease in beginning retained earnings as well as a decrease in the revenue from real estate sales in 2023.

The above would have impacted the consolidated cash flows from operations and cash flows from financing activities for all years presented.

On July 8, 2021, Philippine SEC issued SEC MC No. 14 - 2021 that provided accounting policy option of applying either full retrospective approach or modified retrospective approach when applying the above provisions of PIC Q&A 2018-12.



• IFRIC Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23, Borrowing Cost)

In March 2019, IFRIC published an Agenda Decision on whether borrowing costs can be capitalized on real estate inventories that are under construction and for which the related revenue is/will be recognized over time under paragraph 35(c) of IFRS 15 (PFRS 15). IFRIC concluded that borrowing costs cannot be capitalized for such real estate inventories as they do not meet the definition of a qualifying asset under PAS 23, *Borrowing Costs*, considering that these inventories are ready for their intended sale in their current condition.

The IFRIC Agenda Decision would change the Group's current practice of capitalizing borrowing costs on real estate projects with pre-selling activities.

On February 11, 2020, the Philippine SEC issued MC No. 4-2020, providing relief to the Real Estate Industry by deferring the mandatory implementation of the above IFRIC Agenda Decision until December 31, 2020. Further, on December 15, 2020, the Philippine SEC issued SEC MC No. 34-2020, which extends the relief on the application of the IFRIC Agenda Decision provided to the Real Estate Industry until December 31, 2023. Effective January 1, 2024, the Real Estate Industry will adopt the IFRIC Agenda Decision and any subsequent amendments thereto retrospectively or as the SEC will later prescribe. A real estate company may opt not to avail of the deferral and instead comply in full with the requirements of the IFRIC Agenda Decision.

The Group opted to avail of the relief as provided by the SEC to defer the application of this interpretation. Had the Group adopted the IFRIC Agenda Decision, borrowing costs capitalized to real estate inventories related to projects with pre-selling activities should have been expensed out in the period incurred. Adoption of the IFRIC Agenda Decision would have impacted interest expense, cost of sales, provision for deferred income tax, real estate inventories, deferred tax liability and the opening balance of retained earnings. The above would have impacted the consolidated cash flows from operations and cash flows from financing activities for all years presented.

The Group may elect to apply the deferred provision above using full retrospective approach or modified retrospective approach as approved by Philippine SEC, through SEC MC No. 14 - 2021.

Summary of Material Accounting Policies

The following accounting policies were applied in the preparation of the Group's consolidated financial statements:

Current and Noncurrent Classification

The Group presents assets and liabilities in the consolidated statements of financial position based on current or noncurrent classification.

An asset is classified as current when it is:

- expected to be realized or intended to be sold or consumed in the normal operating cycle;
- held primarily for the purpose of trading;
- expected to be realized within 12 months from the reporting date; or,
- cash and cash equivalents, unless restricted from being exchanged or used to settle a liability for at least within 12 months from the reporting date.



A liability is classified as current when:

- it is expected to be settled within the normal operating cycle;
- it is held primarily for the purpose of trading;
- it is due to be settled within 12 months from the reporting date; or,
- there is no unconditional right to defer settlement of the liability for at least 12 months from the reporting date.

The Group classifies all other assets and liabilities as noncurrent.

Deferred tax assets and liabilities are classified as noncurrent assets and liabilities.

Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash in banks are stated at face amount and earn interest at the prevailing bank deposit rates. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less and that are subject to an insignificant risk of changes in value.

Financial Instruments

Date of recognition

The Group recognizes a financial asset or a liability in the consolidated statements of financial position when it becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date.

a. Financial assets

Initial recognition and measurement

Financial assets are classified, at initial recognition, as financial asset at amortized cost, fair value through OCI (FVTOCI) and fair value through profit of loss (FVTPL).

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain a significant financing component, the Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at FVTPL, transaction costs. Trade receivables, except for installment contracts receivable, are measured at the transaction price determined under PFRS 15. Refer to the accounting policies on revenue from contracts with customers.

In order for a financial asset to be classified and measured at amortized cost or FVTOCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

Day 1' difference

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions of the same instrument or based on a valuation technique whose variables include only data from an observable market, the Group recognizes the difference between the transaction price and fair value ('Day 1' difference) in profit or loss unless it qualifies for recognition as some other type of asset and liability. In cases where inputs to the valuation technique are not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the



instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' difference amount.

Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments);
- Financial assets at FVTOCI with recycling of cumulative gains and losses (debt instruments);
- Financial assets FVTOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments); and
- Financial assets at FVTPL.

Financial assets at amortized cost

This category is the most relevant to the Group. The Group measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are SPPI on the principal amount outstanding.

Financial assets at amortized cost are subsequently measured using the effective interest rate (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

The Group's financial assets at amortized cost include cash and cash equivalents, trade receivables from real estate sales which are included in the installment contracts receivable, rental receivable, note receivable, due from condominium associations, other receivables, utility and security deposits and construction bond deposits.

Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the Group's consolidated statements of financial position) when:

- The rights to receive cash flows from the asset have expired; or
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.



Impairment of financial assets

The Group recognizes an allowance for expected credit losses (ECLs) for all debt instruments not held at FVTPL. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original EIR. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

For receivables, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Group uses vintage analysis for installment contracts receivable and established provision matrix for the rest of the receivables that is based on historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

For cash and cash equivalents, the Group applies the low credit risk simplification. The probability of default and loss given defaults are publicly available and are considered to be low credit risk investments. It is the Group's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Group uses external credit ratings of the banks to assess whether the financial instrument has significantly increased in credit risk and to estimate ECLs.

The key inputs in the model include the Group's definition of default and historical data of five years for the origination, maturity date and default date. The Group considers a financial asset in default when contractual payment are 90 days past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group.

A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

b. Financial liabilities

Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at FVTPL, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities include "Accounts and other payables (except "Other taxes payable")", "Lease liabilities", "Loans payable" and other liabilities that meet the above definition (other than liabilities covered by other accounting standards).

Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

Loans and borrowings

This is the category most relevant to the Group. After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and



losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in the consolidated statements of comprehensive income.

This category generally applies to accounts and other payables (excluding other taxes and statutory payables), lease liabilities and loans payable.

Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the consolidated statements of comprehensive income.

c. Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the consolidated statements of financial position, if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

Real Estate for Development and Sale

Real estate for development and sale is constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, are held as inventory and are measured at the lower of cost or net realizable value (NRV). NRV is the estimated selling price in the ordinary course of business, less estimated costs to complete and estimated costs to sell.

Cost includes the purchase price of land and those costs incurred for the development and improvement of the properties such as amounts paid to contractors, capitalized borrowing costs, planning and design costs, costs of site preparation, professional fees for legal services, property transfer taxes, construction overheads and other related costs.

Advances to Contractors and Suppliers and Retention Payable

Amounts paid to contractors and suppliers in advance are not part of real estate for development and sale but presented as "Advances to contractors and suppliers" under "Other current assets" and "Other noncurrent assets" in the consolidated statements of financial position.

Advances to contractors and suppliers is carried at cost less any impairment in value.

Advances to contractors and suppliers are classified based on the actual realization of such advances based on the determined usage/realization of the asset to which it is intended for (e.g. real estate for development and sale, investment properties and property and equipment).

Portion of the contractors' progress billings which are withheld by the Group are presented as "Retention payable" under "Accounts and other payables" in the consolidated statements of financial position. These serve as security from the contractor should there be defects in the project and will be released after the satisfactory completion of the contractors' work.



Creditable Withholding Tax

Creditable withholding tax pertains to the amounts withheld from income derived from real estate sales, leasing, property management and hotel operation which can be applied against income tax payable.

Value-added Tax (VAT)

Revenues, expenses, assets and liabilities are recognized net of the amount of VAT, if applicable. When VAT from sales of goods and/or services (output VAT) exceeds VAT passed on from purchases of goods or services (input VAT), the excess is recognized as payable in the consolidated statements of financial position. When VAT passed on from purchases of goods or services (input VAT) exceeds VAT from sales of goods and/or services (output VAT), the excess is recognized as an asset in the consolidated statements of financial position to the extent of the recoverable amount.

Prepaid Expenses

Prepaid expenses are carried at cost less the amortized portion. These typically comprise prepayments of rent, insurance premiums and real property taxes. These also include the deferred portion of commissions paid to sales or marketing agents that are yet to be charged to the period the related revenue is recognized.

Other Current Assets

Other current assets include assets that are realized as part of the normal operating cycle and are expected to be realized within 12 months.

Deposits on Real Estate Properties

Deposits on real estate properties represent the Group's advance payments to real estate property owners for the acquisition of real estate properties. Once the sale is consummated, these deposits will be applied against the selling price of the real estate property acquired.

Deposits on real estate properties is carried at cost less any impairment in value.

Deposits on real estate properties are classified as current or noncurrent based on the realization of such deposits determined with reference to the usage of the asset to which it is intended for (e.g. real estate for development and sale, investment properties or property and equipment).

Property and Equipment

The Group's property and equipment consist of hotel property, leasehold improvements, office equipment, furniture and fixtures, transportation vehicles and right-of-use assets that do not qualify as investment properties.

Property and equipment are carried at cost less accumulated depreciation and amortization, and any impairment in value.

The initial cost of property and equipment consists of its purchase price, including import duties, taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use, including capitalized borrowing cost. When significant parts of property and equipment are required to be replaced in intervals, the Group recognizes such parts as individual assets with specific useful lives and depreciation. Likewise, when a major inspection is performed, its cost is recognized in the carrying amount of the equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognized in profit or loss as incurred.



The Group recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received and estimate of costs to be incurred by the lessee in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease, unless those costs are incurred to produce inventories.

Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use assets are depreciated on a straight-line basis over the shorter of their estimated useful life and lease term. Right-of-use assets are subject to impairment.

Depreciation and amortization of property and equipment commences when the assets are available for use and is computed on a straight-line basis over the estimated useful lives (EUL) of the property and equipment as follows:

	Years
Office equipment	2 - 5
Furniture and fixtures	2 - 5
Transportation vehicles	3 - 5
Hotel property	50

Leasehold improvements are amortized on a straight-line basis over term of the lease or the EUL of the asset of 2 to 5 years.

The useful life and, depreciation and amortization methods are reviewed periodically to ensure that the period and method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

When property and equipment are retired or otherwise disposed of, the cost of the related accumulated depreciation and amortization, and accumulated provision for impairment losses, if any, are removed from the accounts and any resulting gain or loss is credited to or charged against current operations.

Fully depreciated property and equipment are retained in the accounts until they are no longer in use and no further depreciation is charged against current operations.

Investment Properties

Investment properties comprise of properties which are held to earn rentals and properties under construction or redevelopment which will be held for rental upon completion as well as land currently held for undetermined use. Investment properties also include right-of-use assets involving real properties that are subleased to other entities.

Investment properties are measured initially at cost, including transaction costs. The carrying amount includes the cost of the replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met and excludes the costs of day-to-day servicing of an investment property. Subsequent to initial recognition, investment properties are carried at historical cost less provisions for depreciation and impairment. Accordingly, land is carried at cost less any impairment in value and building is carried at cost less depreciation and any impairment in value.



Construction-in-progress (CIP) is stated at cost. The initial costs of investment property consist of its construction costs, and any directly attributable costs of bringing the asset to its working condition and location for its intended use, including capitalized borrowing cost. CIP is not depreciated until such time as the relevant assets are completed and put into operational use. CIP are carried at cost and transferred to the related investment property account when the construction and related activities to prepare the property for its intended use are complete, and the property is ready for occupation.

For those right-of-use assets that qualify as investment properties, i.e., those land that are leased by the Group, these are classified under investment properties. Consistent with the Group's policy regarding the measurement of investment properties, these assets are subsequently measured at cost less amortization and impairment in value.

Depreciation of investment properties are computed using the straight-line method over the EUL of the assets 20 to 50 years or lease term, whichever is lower. The useful life and depreciation method are reviewed periodically to ensure that the period and method of depreciation are consistent with the expected pattern of economic benefits from items of investment properties.

Investment properties are derecognized when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognized in profit or loss in the period of derecognition.

A transfer is made to investment property when there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. A transfer is made from investment property when and only when there is change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. A transfer between investment property, owner-occupied property and inventory does not change the carrying amount of the property transferred nor the cost of that property for measurement or disclosure purposes.

Impairment of Nonfinancial Assets

The Group assesses at each reporting date whether there is an indication that its nonfinancial assets (i.e., deposits on real estate properties, advances to contractors and suppliers, property and equipment, investment properties including right-of-use assets and software and brand development cost) may be impaired. If any such indication exists or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount.

An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs of disposal and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets.

Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses are recognized in the expense categories of profit or loss consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased



to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss. After such reversal, the depreciation and amortization charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

Customers' Advances and Deposits

Deposits from real estate buyers

Deposits from real estate buyers represent mainly reservation fees and advance payments. These deposits will be recognized as revenue in profit or loss once the revenue recognition threshold is met and the related obligations are fulfilled to the real estate buyers. This is treated as contract liabilities of the Group.

Deposits from lessees

Deposits from lessees include advance collections pertaining to the lease of commercial units of the Group. These collections are subsequently recognized as income under "Rental income" on a straight-line basis over the lease term.

Deposits from lessees also consist of collections from tenants for leasehold rights. Leasehold rights pertain to the right to lease the commercial space over a certain number of years.

Equity

Capital stock is measured at par value for all shares issued. When the Group issues more than one class of share, a separate account is maintained for each class of share and the number of shares issued. When the shares are sold at premium, the difference between the proceeds and the par value is credited to additional paid-in capital. When the shares are issued for a consideration other than cash, the proceeds are measured by the fair value of the consideration received. In case the shares are issued to extinguish or settle the liability of the Group, the shares are measured either at the fair value of the shares issued or fair value of the liability settled, whichever is more reliably determinable.

An entity typically incurs various costs in issuing or acquiring its own equity instruments. Those costs might include registration and other regulatory fees, amounts paid to legal, accounting and other professional advisers, printing costs and stamp duties. The transaction costs of an equity transaction are accounted for as deductions from equity (net of related income tax benefit) to the extent they are incremental costs directly attributable to the equity transaction that otherwise would have been avoided. The costs of an equity transaction that is abandoned are recognized as an expense.

Retained earnings represent the cumulative balance of net income or loss, net of any dividend declarations.

Other Comprehensive Income

OCI are items of income and expense that are not recognized in for the period in accordance with PFRSs. The Group's OCI pertains to remeasurement gains and losses arising from defined benefit pension plan which cannot be recycled to profit or loss.

Revenue Recognition

Revenue from Contract with Customers

Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group assesses its revenue arrangements against specific criteria to determine if it is acting as a principal or as an agent. The Group has concluded that it is acting as principal in majority of its revenue arrangements.



The disclosures of material accounting judgments and the use of estimates relating to revenue from contracts with customers are provided in Note 3.

Real Estate Sales

For real estate sales, the Group assesses whether it is probable that the economic benefits will flow to the Group when the sales prices are collectible. Collectability of the sales price is demonstrated by the buyer's commitment to pay, which in turn is supported by substantial initial and continuing investments that give the buyer a stake in the property sufficient that the risk of loss through default motivates the buyer to honor its obligation to the seller. Collectability is also assessed by considering factors such as past history with the buyer and the pricing of the property. Management regularly evaluates the historical sales cancellations and back-outs, if it would still support its current threshold of buyer's equity before commencing revenue recognition.

The Group derives its real estate revenue from sale of condominium units, commercial units and warehouses. Revenue from sales of completed real estate project is accounted using the full accrual method. Revenue from the sale of uncompleted real estate projects are recognized over time during the construction period (or POC) since based on the terms and conditions of its contract with the buyers, the Group's performance does not create an asset with an alternative use and the Group has an enforceable right to payment for performance completed to date.

In measuring the progress of its performance obligation over time, the Group uses the output method. The Group recognizes revenue on the basis of direct measurements of the value to customers of the goods or services transferred to date, relative to the remaining goods or services promised under the contract. Progress is measured using survey of performance completed to date. This is based on the monthly project accomplishment report prepared by the Group's project engineers, as approved by the construction manager which integrates the surveys of performance to date of the construction activities for both sub-contracted and those that are fulfilled by the developer itself.

If any of the criteria under the full accrual or POC method is not met, the deposit method is applied until all the conditions for recording a sale are met. Pending recognition of sale, cash received from buyers are likewise considered as contract liabilities which is presented under the "Customers' advances and deposits" account in the consolidated statements of financial position.

Information about the Group's Performance Obligation

The Group entered into contract to sell with one identified performance obligation which is the sale of the condominium unit together with the services to transfer the title to the buyer for a corresponding contract price. The amount of consideration indicated in the contract to sell is fixed and has no variable consideration.

Payment commences upon signing of the contract to sell and the consideration is payable in cash or under a financing scheme entered with the customer. The financing scheme would include payment of certain percentage of the contract price spread over a certain period (e.g. 1 to 7 years) at a fixed monthly payment with the remaining balance payable in full at the end of the period either through cash or external financing. The amount due for collection under the amortization schedule for each of the customer does not necessarily coincide with the progress of construction.

The Group provides a quality assurance warranty which is not treated as a separate performance obligation.



Rental Income

Rental income under cancellable leases on investment properties is recognized in profit or loss based on the terms of the lease as provided under the lease contract. Rental income under a noncancellable lease agreement is recognized as income on a straight-line basis over the lease term.

Hotel operation

Hotel revenues from room rentals, food and beverage sales, and other ancillary services are recognized when the services are rendered. Revenue from other ancillary services include, among others, business center, laundry service, communication service, transportation and parking, and spa services. The services rendered are distinct performance obligations, for which prices invoiced to the guests are representative of their stand-alone selling prices. These obligations are fulfilled over time when they relate to room rentals, that is over the stay within the hotel, at a point in time for other goods or services, when they have been delivered or rendered.

Management Fee Income

Management fees consist of revenue arising from contracts of administering a property. The customers pay either a fixed amount or at amount stipulated in the agreement. The revenue is recognized when the related services are rendered.

Interest and other income

Interest is recognized as it accrues (using the EIR method, i.e., based on the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset). Other income includes service revenue and customer related fees such as penalties and surcharges and income from forfeited reservations and collections, which are recognized as they accrue, taking into account the provisions of the related contract.

Income from forfeitures (e.g. collections) is recognized upon default of potential buyers, subject to the provisions of Republic Act (RA) No. 6552, *Realty Installment Buyer Protection Act*, upon prescription of the period for the payment of required amortizations from defaulting buyers.

Costs and Expenses

Costs and expenses are recognized in the consolidated statements of comprehensive income when decrease in future economic benefit related to a decrease in an asset or an increase in a liability has arisen that can be measured reliably.

Costs and expenses are recognized in the consolidated statements of comprehensive income:

- On the basis of a direct association between the costs incurred and the earning of specific items of income:
- On the basis of systematic and rational allocation procedures when economic benefits are expected to arise over several accounting periods and the association can only be broadly or indirectly determined; or
- Immediately when expenditure produces no future economic benefits or when, and to the extent that, future economic benefits do not qualify or cease to qualify, for recognition in the consolidated statements of financial position as an asset.

Cost of Real Estate Sales

The Group recognizes costs relating to satisfied performance obligations as these are incurred taking into consideration the contract fulfillment assets such as connection fees, costs of land, land development costs, building costs, professional fees, permits and licenses and capitalized borrowing costs. These costs are allocated to the saleable area, with the portion allocable to the sold area being



recognized as cost of sales while the portion allocable to the unsold area being recognized as part of real estate inventories.

Contract costs include all direct materials and labor costs and those indirect costs related to contract performance. Expected losses on contracts are recognized immediately when it is probable that the total contract costs will exceed total contract revenue.

Cost of Hotel Operation

Cost of hotel operation pertains to expenses incurred in relation to sale of goods and rendering of services. These are recognized when a decrease in future economic benefits related to a decrease in an asset or an increase of a liability has arisen than can be measured reliably. These are recognized when incurred and measured at the amount paid or payable.

Selling and Administration Expenses

Selling expenses are costs incurred to sell real estate inventories, which includes advertising and promotions, among others. Administrative expenses constitute costs of administering the business. Except for commission (see disclosure in "Costs to obtain a contract" for the accounting of commission), selling and administrative expenses are recorded as incurred. These include cost of leasing services which mainly pertain to depreciation and amortization, taxes and licenses and utilities related to the Group's commercial projects.

Commissions paid to sales or marketing agents on the sale of pre-completed real estate units are deferred when recovery is reasonably expected and are charged to expense in the period in which the related revenue is recognized as earned. Accordingly, when the POC method is used, commissions are likewise charged to expense in the period the related revenue is recognized.

Contract Balances

Installment Contract Receivable

An installment contract receivable represents the Group's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due). It also includes the difference between the considerations received from the customer and the transferred goods or services to a customer. If the Group performs by transferring goods or services to a customer before the customer pays the equivalent amount of the agreed consideration or before payment is due, the unpaid amount is classified as installment contracts receivable.

Contract Liabilities

A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration from the customer. If a customer pays consideration before the Group transfers goods or services to the customer, a contract liability is recognized when the payment is made. Contract liabilities are recognized based on the revenue recognition accounting policy.

The contract liabilities includes excess of collections over the total recognized installment contracts receivable based on POC and collections from customers for which revenue recognition has not yet commenced.

Contract liabilities is shown as part of the "Customers' advances and deposits" account in the consolidated statements of financial position.

Costs to Obtain a Contract

The costs of obtaining a contract with a customer are recognized as an asset if the Group expects to recover them. The Group has determined that commissions paid to brokers and marketing agents on the sale of pre-completed real estate units are deferred when recovery is reasonably expected and are



charged to expense in the period in which the related revenue is recognized as earned. Commission expense is included in the "Selling and administrative expenses" account under "Costs and expenses" in the consolidated statements of comprehensive income.

Costs incurred prior to obtaining contract with customer are not capitalized but are expensed as incurred.

Contract Fulfillment Assets

Contract fulfillment costs are divided into (i) costs that give rise to an asset; and (ii) costs that are expensed as incurred. When determining the appropriate accounting treatment for such costs, the Group considers any other applicable standards. If those standards preclude capitalization of a particular cost, then an asset is not recognized under PFRS 15.

If other standards are not applicable to contract fulfillment costs, the Group applies the following criteria which if met, result in capitalization (i) costs directly relate to a contract or to a specifically identifiable anticipated contract; (ii) costs generate or enhance resources of the entity that will be used in satisfying (or in continuing to satisfy) performance obligations in the future; and (iii) costs are expected to be recovered. The assessment of this criteria requires the application of judgement particularly in determining whether costs generate or enhance resources to be used to satisfy future performance obligations and whether costs are expected to be recoverable.

Amortization, Derecognition and Impairment of Contract Fulfillment Assets and Capitalized Costs to Obtain a Contract

The Group amortizes contract fulfillment assets and capitalized costs to obtain a contract to cost of sales over the expected construction period using POC following the pattern of real estate revenue recognition. The amortizations of contract fulfilment assets and capitalized costs to obtain a contract are included in the "Real estate" and "Selling and administrative" accounts under "Costs and expenses" in the consolidated statements of comprehensive income.

A contract fulfillment asset or costs capitalized to obtain a contract is derecognized when it is disposed of or when no further economic benefits are expected to flow from its use or disposal. At each reporting date, the Group determines whether there is an indication that a contract fulfillment asset may be impaired. If such indication exists, the Group makes an estimate by comparing the carrying amount of the asset to the remaining amount of consideration that the Group expects to receive less those costs that relate to providing services under the contract. In determining the estimated amount of consideration, the Group uses the same principles as it does to determine the contract transaction price, except that any constraints used to reduce the transaction price is removed when testing for impairment.

In case the relevant costs demonstrate indicators of impairment, judgement is required in ascertaining the future economic benefits from these contracts as sufficient to recover the relevant assets.

Borrowing Costs

As discussed above, the Group availed of the relief granted by SEC under MC No. 34-2020. Borrowing costs incurred during the construction period on borrowings used to finance property development are capitalized as part of development costs (included in "Real estate for development and sale", "Property and equipment" and "Investment properties" accounts in the consolidated statements of financial position). Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds. Capitalization of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Capitalization of borrowing costs ceases when substantially all the activities necessary to prepare the asset for its intended use or sale are complete.



Capitalized borrowing cost is based on applicable weighted average borrowing rate for those coming from general borrowings and the actual borrowing costs eligible for capitalization for funds borrowed specifically.

All other borrowing costs are expensed in the period in which they are incurred.

Debt Issuance Costs

Transaction costs incurred in connection with the availments of long-term debt are deferred and amortized using the EIR method over the term of the related loans.

Pension Liabilities

The Group has an unfunded, noncontributory defined benefit retirement plan covering all of its qualified employees. The Group's pension liability is the aggregate of the present value of the defined benefit obligation as of the reporting date.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.

Pension costs comprise the following:

- Service cost
- Interest on the pension liability
- Remeasurements of pension liability

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated annually by independent qualified actuaries.

Interest on the pension liability is the change during the period in the pension liability that arises from the passage of time which is determined by applying the discount rate based on government bonds to the pension liability. Interest on the pension liability is recognized in the consolidated statements of comprehensive income as "Finance costs".

Remeasurements comprising of actuarial gains and losses are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Leases

The Group assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

Group as a lessor

Leases where the Group does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. In determining significant risks and benefits of ownership, the Group considers, among others, the significance of the lease term as compared with the EUL of the related asset. Rental income is recognized over the lease term on a straight-line basis, unless another systematic basis is more representative of the time pattern in which use benefit is derived. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same bases as rental income.



The Group requires its tenants to pay leasehold rights pertaining to the right to use the leased unit which is reported under "Customers' advances and deposits" in the consolidated statements of financial position. Upon commencement of the lease, these payments are recognized in the consolidated statements of comprehensive income under "Rental income" on a straight-line basis over the lease term.

Lease modification

Lease modification is defined as a change in the scope of a lease, or the consideration for a lease, that was not part of the original terms and conditions of the lease (for example, adding or terminating the right to use one or more underlying assets, or extending or shortening the contractual lease term).

A lessor shall account for a modification to an operating lease as a new lease from the effective date of the modification, considering any prepaid or accrued lease payments relating to the original lease as part of the lease payments for the new lease. If a change in lease payments does not meet the definition of a lease modification that change would generally be accounted for as a negative variable lease payment. In the case of an operating lease, a lessor recognizes the effect of the rent concession by recognizing lower income from leases.

Group as a lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognizes lease liabilities to account for the net present value of obligation related to the periodic lease payments. Meanwhile, right-of-use assets are also recognized to represent the economic benefits received by the Group from the right to use the underlying assets.

Lease liabilities

At the commencement date of the lease, the Group recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognized as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate (IBR) at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the insubstance fixed lease payments or a change in the assessment to purchase the underlying asset.

Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the leases of low-value assets recognition exemption to leases of office equipment that are considered of low value (i.e., ₱250,000). Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.



Income Taxes

Current taxes

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted as at the reporting date.

Deferred taxes

Deferred tax is provided using the liability method on temporary differences, with certain exceptions, at the reporting date between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, including asset revaluations. Deferred tax assets are recognized for all deductible temporary differences, carry forward benefit of unused tax credits from the excess of minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT) and unused net operating loss carryover (NOLCO), to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and carryforward of unused tax credits from MCIT and unused NOLCO can be utilized. Deferred tax, however, is not recognized on temporary differences that arise from the initial recognition of an asset or liability in a transaction that is not a business combination and at the time of the transaction, affects neither the accounting income nor taxable income.

Deferred tax liabilities are not provided on non-taxable temporary differences associated with investments in domestic subsidiaries and associates.

The carrying amounts of deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable income will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rate that is expected to apply to the period when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the reporting date.

Deferred tax assets and liabilities are offset, if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred income taxes relate to the same taxable entity and the same taxation authority.

Basic/Diluted Earnings Per Share (EPS)

Basic EPS is computed by dividing net income for the period attributable to common stockholders by the weighted average number of common shares issued and outstanding during the period adjusted for any stock dividends issued. Diluted EPS is computed by dividing net income for the period attributable to common stockholders by the weighted average number of common shares issued and outstanding during the period after giving effect to assumed conversion of potential common shares. Basic and diluted EPS are adjusted to give retroactive effect to any stock dividends declared during the period.

As at December 31, 2023 and 2022, the Group has no dilutive potential common shares.

Segment Reporting

The Group's operating business are organized and managed separately according to the nature of the services provided, with each segment representing a strategic business unit that serves different markets. The Group's operating business is composed of condominium sales, leasing, property



management and hotel operation. Financial information on the Group's business segments are presented in Note 21.

Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or,
- In the absence of a principal market, in the most advantageous market for the asset or liability

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at each reporting date.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.



Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but disclosed when an inflow of economic benefits is probable.t

Events After the Reporting Date

Post year-end events up to the date of auditor's report that provide additional information about the Group's position at the reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the consolidated financial statements when material.

3. Material Accounting Judgments and Use of Estimates

The preparation of the accompanying consolidated financial statements in compliance with PFRS, as modified by the application of the financial reporting reliefs issued and approved by the SEC, as described in Note 2 of the consolidated financial statements, requires management to make judgments and estimates that affect the amounts reported in the consolidated financial statements and accompanying notes. The estimates and assumptions used in the consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as at the date of the consolidated financial statements. Actual results could differ from such estimates.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

<u>Leases</u>

The Group applied the following judgments that significantly affect the determination of the amount and timing of income from lease contracts:

Determination of lease term of contracts with renewal options – Group as a lessee

The Group has several lease contracts that include extension options. The Group applies judgment in evaluating whether it is reasonably certain whether or not to exercise the option to renew the lease. That is, it considers all relevant factors that create an economic incentive in exercising the option of renewal. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise the option to renew (e.g., construction of significant leasehold improvements or significant customization to the leased asset).



Real estate revenue recognition

Existence of a contract

The Group's primary document for a contract with a customer is a signed contract to sell. It has determined, however, that in cases wherein contract to sell is not signed by both parties, the other signed documentations such as purchase agreement and reservation application would contain all the criteria to qualify as contract with the customer under PFRS 15.

Management also considers the selling prices of the real estate property and other fees and charges collected from the buyers that are not held on behalf of other parties in determining the transaction price.

Equity threshold

Part of the Group's assessment process before revenue recognition is to assess the probability that the Group will collect the consideration to which it will be entitled in exchange for the real estate property that will be transferred to the customer. Collectability of the sales price is demonstrated by the buyer's commitment to pay, which in turn is supported by substantial initial and continuing investments that give the buyer a stake in the property sufficient that the risk of loss through default motivates the buyer to honor its obligation to the seller. Collectability is also assessed by considering factors such as past history with the buyer, and the pricing of the property. Management regularly evaluates the historical sales cancellations and back-outs if it would still support its current threshold of buyer's equity before commencing revenue recognition.

Revenue recognition and measure of progress

The Group concluded that revenue for real estate sales is to be recognized over time because: (a) the Group's performance does not create an asset with an alternative use and; (b) the Group has an enforceable right for performance completed to date.

The promised property covering specific condominium unit and/or parking slot is specifically identified in the contract. The Group is contractually restricted to sell the promised property to another buyer or to direct it for another use. In addition, the Group has the right to enforce payment from the buyer up to the performance completed to date.

The Group has determined that output method used in measuring the progress of the performance obligation faithfully depicts the Group's performance in transferring control of real estate development to the customers.

The Group also determines the actual costs incurred to be recognized as cost of sales by estimating the unbilled costs of incurred on materials, labor and overhead.

<u>Distinction between real estate for development and sale, property and equipment and investment properties</u>

The Group determines whether a property qualifies as real estate for development and sale, property and equipment or investment properties by considering whether the property is occupied substantially for use by or in operations of the Group; for sale in the ordinary course of the business; or, held primarily to earn rental income and capital appreciation.

Real estate for development and sale comprise both condominium units for sale and land held for future development, which are properties that are held for sale in the ordinary course of the business. Principally, these are properties that the Group develops and intends to sell before or upon completion of construction.



Properties intended to earn rental and for capital appreciation are classified as investment properties while properties occupied by the Group are considered as property and equipment. Some properties comprise a portion that is held to earn rentals or for capital appreciation and another portion that is held for services or for administrative purposes. If these portions cannot be sold separately at the reporting date, the property is accounted for as investment property only if an insignificant portion is held for use for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

Impairment of nonfinancial assets

The Group assesses impairment on its nonfinancial assets and considers the following important indicators:

- Significant changes in asset usage;
- Significant decline in assets' market value;
- Obsolescence or physical damage of an asset;
- Significant underperformance relative to expected historical or projected future operating results; and
- Significant negative industry or economic trends.

If such indications are present and where the carrying amount of the asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

As at December 31, 2023 and 2022, carrying values are as follows:

	2023	2022
Property and equipment (Note 8)	₽3,732,936,076	₱3,551,689,998
Investment properties (Note 9)	14,436,610,507	16,605,151,587
Advances to contractors and suppliers		
(Notes 7 and 10)	1,009,430,909	1,299,445,547
Deposits on real estate properties (Notes 7 and 10)	57,390,800	85,390,800
Software and brand development costs (Note 10)	371,338	1,429,300

Management assessed that there are no indicators of impairment for the Group's nonfinancial assets as at December 31, 2023 and 2022. Refer to discussion under estimates.

Management's Use of Estimates

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

Valuation of investment properties

The fair value of investment property is determined by real estate valuation experts using recognized valuation techniques and the principles of PFRS 13, *Fair Value Measurement*. Investment properties are measured based on estimates prepared by independent real estate valuation experts, except where such values cannot be reliably determined. The significant methods and assumptions used by valuers in estimating the fair value of investment property are set out in Note 9.



Estimating NRV of real estate inventories

The Group reviews the NRV of real estate inventories, which are recorded under "Real estate for development and sale" in the consolidated statements of financial position, and compares it with the cost, since assets should not be carried in excess of amounts expected to be realized from sale. Real estate for development and sale are written down below cost when the estimated NRV is found to be lower than the cost.

NRV for completed real estate inventories is assessed with reference to market conditions and prices existing at the reporting date and is determined by the Group in light of recent market transactions and having taken suitable external advice. NRV in respect of inventory under construction is assessed with reference to market prices at the reporting date for similar completed property, less estimated costs to complete the construction and an estimated time value of money to the date of completion.

The estimates used took into consideration fluctuations of price or cost directly relating to events occurring after the reporting date to the extent that such events confirm conditions existing at the reporting date. As at December 31, 2023 and 2022, the Group's real estate for development and sale which are carried at cost amounted to ₱13,918.64 million and ₱11,849.73 million, respectively (see Note 6).

Revenue recognition

The Group's revenue from real estate sales are recognized based on the POC method. POC is determined based on the physical proportion of work done on the real estate project which requires technical determination by the Group's project engineers. The rate of completion is validated by the responsible department to determine whether it approximates the actual completion rate. Changes in estimate may affect the reported amounts of revenue and receivables.

Real estate sales amounted to P3,203.85 million, P2,717.70 million and P2,768.50 million for the years ended December 31, 2023, 2022 and 2021, respectively (see Note 21).

Recognition of deferred tax assets

The Group reviews the carrying amounts of deferred tax assets at each reporting date and reduces the amounts to the extent that it is no longer probable that sufficient future taxable profits will be available to allow all or part of the deferred tax assets to be utilized. Significant judgment is required to determine the amount of deferred tax assets that can be recognized based upon the likely timing and level of future taxable income together with future planning strategies. The Group assessed its projected performance in determining the sufficiency of future taxable profit.

The deferred tax assets recognized as at December 31, 2023 and 2022 amounted to ₱451.68 million and ₱440.67 million, respectively. The Group's unrecognized deferred tax assets amounted to ₱38.88 million and ₱1.66 million as at December 31, 2023 and 2022, respectively (see Note 18).

Estimating pension cost and obligation

The cost of defined benefit pension plans and the present value of the pension obligations are determined using actuarial valuations. The actuarial valuation involves making various assumptions which include the determination of the discount rates, future salary increases, mortality rates and future pension increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, defined benefit obligations are highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

In determining the appropriate discount rate, management considers the interest rates of government bonds that are denominated in the currency in which the benefits will be paid, with extrapolated maturities corresponding to the expected duration of the defined benefit obligation.



The mortality rate is based on publicly available mortality tables for the specific country and is modified accordingly with estimates of mortality improvements. Future salary increases and pension increases are based on expected future inflation rates for the specific country.

While the Group believes that the assumptions are reasonable and appropriate, significant differences between actual experiences and assumptions may materially affect the cost of employee benefits and related obligations.

As at December 31, 2023 and 2022, the present value of benefit obligation amounted to ₱85.18 million and ₱64.56 million, respectively. Pension cost amounted to ₱13.00 million, ₱14.34 million and ₱15.70 million for the years ended December 31, 2023, 2022 and 2021, respectively (see Note 17).

Leases - Estimating the incremental borrowing rate

The Group cannot readily determine the interest rate implicit in leases where it is the lessee, therefore, it uses its IBR to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available (such as for subsidiaries that do not enter into financing transactions) or when they need to be adjusted to reflect the terms and conditions of the lease (for example, when leases are not in the subsidiary's functional currency). The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates (such as the subsidiary's stand-alone credit rating).

As at December 31, 2023 and 2022, lease liabilities of the Group amounted to ₱153.59 million and ₱340.10 million, respectively (see Note 22).

4. Cash and Cash Equivalents

This account consists of:

	2023	2022
Cash on hand	₽1,321,500	₽762,000
Cash in banks	1,155,958,951	1,284,007,200
Cash equivalents	7,353,053	7,115,586
	₽1,164,633,504	₽1,291,884,786

Cash in banks earn interest at the respective bank deposit rates. Cash equivalents pertain to short-term bank deposits that earn interest at the prevailing short-term investment rates. Peso denominated placements have an interest rate of 4.75% and 1.50% as at December 31, 2023 and 2022, respectively. The carrying values of cash and cash equivalents approximate their fair values as of reporting date.

Interest income derived from cash in banks and cash equivalents amounted to ₱1.68 million, ₱1.48 million and ₱1.62 million for the years ended December 31, 2023, 2022 and 2021, respectively (see Note 15).



5. Receivables

This account consists of:

	2023	2022
Installment contracts receivable - net of		
unamortized discount	₽2,349,040,767	₽2,059,548,897
Note receivable	521,137,826	_
Rental receivable	245,696,958	208,191,034
Advances to employees and agents	38,654,609	33,867,152
Due from condominium associations	30,684,921	29,493,674
Others	72,342,142	89,128,818
	3,257,557,223	2,420,229,575
Less allowance for impairment losses	17,203,351	17,203,351
	3,240,353,872	2,403,026,224
Less noncurrent portion of:		
Installment contracts receivable	880,640,584	639,190,962
Note receivable	450,533,147	_
	1,331,173,731	639,190,962
	₽1,909,180,141	₱1,763,835,262

Installment contracts receivable consist of receivables from the sale of real estate properties. These are collectible in equal monthly principal installments for a period of one to seven years depending on the agreement. Installment contracts receivable are generally noninterest-bearing. The corresponding titles to the condominium units sold under this arrangement are transferred to the buyer upon full payment of the contract price.

In 2023, the Group divested 70% of its voting shares in GPVI, resulting in the loss of control over GPVI and its subsequent deconsolidation from the Group's consolidated financial statements. As a result of this transaction, the receivable owed to ALHI by GPVI, which was previously eliminated in the consolidated financial statements, is subsequently presented as "Note receivable" in the 2023 consolidated financial statements.

GPVI and ALHI subsequently entered into a memorandum of agreement to settle the outstanding balance of \$\frac{1}{2}\$521.14 million over a period of six years. The repayment plan consists of equal quarterly installment payments, commencing on March 31, 2024, and carries an 8% annual interest rate. This note receivable is secured by a building designated as collateral along with the accompanying lease right over the land where the building is constructed (See Note 20).

Rental receivable pertain to receivables from the leasing operation of the Group including the effect of straight-lining. These receivables are noninterest-bearing and are collectible within the normal terms of less than 30 days.

Advances to employees and agents represent advances for operational purposes and discounts given to clients that are chargeable to agents which are noninterest-bearing and are expected to be liquidated or payable within one year.



Due from condominium associations pertains to utilities, janitorial, security and maintenance expenses paid by the Group on behalf of the condominium association and unpaid balances from management fees for administering properties. These are noninterest-bearing and are payable on demand.

Other receivables include utility charges to contractors, common usage service area charges to tenants, receivables from unit owners which pertains to transfer taxes and other charges initially paid by the Group in behalf of the unit owners and receivable from guests. These receivables are noninterest-bearing and are normally settled within one year.

As at December 31, 2023 and 2022, the allowance for impairment losses on its other receivables amounted to ₱17.20 million. No additional allowance was recognized in 2023 and 2022.

Unamortized discount on installment contracts receivable

In 2023 and 2022, noninterest-bearing installment contracts receivable with nominal amount of P3,412.50 million and P1,024.25 million, respectively, were initially recorded at fair value amounting to P2,932.86 million and P922.79 million, respectively. The fair value of the receivables was obtained by discounting future cash flows using the applicable rates of similar types of instruments ranging from 4.12% to 6.94% in 2023 and 1.12% to 6.74% in 2022.

Movements in the unamortized discount on installment contracts receivable as at December 31, 2023 and 2022 are as follows:

	2023	2022
Balance at beginning of period	₽ 242,974,218	₽380,464,506
Additions	479,642,113	101,463,391
Accretion (Note 15)	(230,981,837)	(238,953,679)
Balance at end of period	₽491,634,494	₽242,974,218

Receivable financing

The Group enters into various agreements with banks whereby the Group sold its installment contracts receivable with recourse. The Group still retains the sold receivables in the receivables account and records the proceeds from these sales as loans payable. The carrying value of installment contracts receivable sold amounted to \$\mathbb{P}319.11\$ million and \$\mathbb{P}615.64\$ million as at December 31, 2023 and 2022, respectively. These receivables are used as collateral to secure the corresponding loans payables obtained (see Note 12).

6. Real Estate for Development and Sale

This account consists of:

	2023	2022
Condominium units for sale	₽11,983,813,714	₽8,008,270,245
Land held for future development	1,934,823,974	3,841,463,253
	₽13,918,637,688	₱11,849,733,498



The rollforward of this account is as follows:

	2023	2022
Balance at beginning of period	₽11,849,733,498	₽8,745,706,850
Additions	4,639,519,748	3,508,476,821
Disposals - recognized as cost of real estate		
sales (Note 16)	(2,497,087,786)	(2,311,905,168)
Transfers from (to) investment properties (Note 9)	(37,657,584)	2,155,200,517
Transfer to property and equipment (Note 8)	(35,870,188)	(247,745,522)
Balance at end of period	₽13,918,637,688	₱11,849,733,498

Additions during the year pertain to capitalized construction costs, borrowing costs, and other land acquisition costs incurred on the Group's ongoing projects and land held for future development.

The cost transferred to investment properties amounting to ₱37.66 million in 2023 pertains to the commercial areas of Juan Luna Logistics Center while the cost transferred from investment properties amounting to ₱2,155.20 million in 2022 pertain to the land properties and ongoing building construction intended to be developed for sale. These constitute significant noncash transactions in the consolidated statements of cash flows (see Note 9).

The cost transferred to property and equipment amounting to \$\text{P35.87}\$ million and \$\text{P247.75}\$ million in 2023 and 2022, respectively, pertains to the portion of Admiral Grandsuites allocated for the operation of Admiral Hotel. This constitutes significant noncash transaction in the consolidated statements of cash flows (see Note 8).

Borrowings were used to finance the Group's ongoing projects. The related borrowing costs were capitalized as part of real estate for development and sale. The average capitalization rate used to determine the borrowings eligible for capitalization ranges from 6.01% to 7.02% and 6.06% to 6.52% in 2023 and 2022, respectively. Borrowing costs on loans payable capitalized as part of "Real estate for development and sale" amounted to \$\frac{1}{2}\$927.34 million and \$\frac{1}{2}\$671.04 million for the years ended December 31, 2023 and 2022, respectively (see Note 12).

The Group has not recognized any provisions for impairment as at December 31, 2023 and 2022.

As at December 31, 2023 and 2022, the carrying amount of real estate for development and sale used as collateral to secure the Group's bank loans amounted to ₱9,647.28 million and ₱8,482.06 million, respectively (see Note 12).



7. Other Current Assets

This account consist of:

	2023	2022
Advances to contractors and suppliers	₽882,957,166	₽979,196,530
Creditable withholding tax	859,339,643	610,295,720
Input VAT	341,979,742	641,085,849
Prepaid expenses	267,230,869	285,937,656
Deposits on real estate properties	_	28,000,000
Others	34,214,348	31,883,568
	₽2,385,721,768	₽2,576,399,323

Advances to contractors and suppliers represent advances and downpayments for the construction of real estate for development and sale that are recouped every progress billing payment depending on the POC.

Creditable withholding tax pertains mainly to the amounts withheld from income derived from real estate sales, leasing, property management and hotel operation. Creditable withholding tax will be applied against income tax due.

Input VAT represents taxes imposed to the Group for the land acquisitions, purchases of goods from its suppliers and availment of services from its contractors, as required by Philippine taxation laws and regulations. Any excess input VAT as at reporting period will be used as tax credits against future output VAT liabilities. Management has estimated that all input VAT is recoverable at its full amount.

Prepaid expenses include prepayments of rent, insurance premiums, real property taxes and costs to obtain contracts, i.e., commission that is related to the real estate sales and rental contracts.

The Group recognizes the commission of marketing agents as prepaid expense upon obtaining contracts with buyers, as required by PFRS 15. This is amortized or charged to expense in the period in which the related revenue is recognized as earned (based on POC). The related liability recognized related to the cost to obtain contracts are recorded in accrued commission (see Note 11).

The movements in prepaid commission as at December 31, 2023 and 2022 are as follows:

	2023	2022
Balance at beginning of period	₽188,905,287	₽233,280,208
Additions	126,307,881	28,586,171
Amortization	(121,743,842)	(72,961,092)
Balance at end of period	193,469,326	188,905,287
Less noncurrent portion (Note 10)	72,850,533	80,218,148
	₽120,618,793	₽108,687,139

Deposits on real estate properties represent the current portion of the Group's advance payments to real estate property owners for future property acquisitions and is expected to be recovered upon consummation of the purchase transactions.



8. Property and Equipment

The movements in this account are as follows:

	2023						
	Hotel Property	Leasehold Improvements	Office Equipment	Furniture and Fixtures	Transportation Vehicles	Right- of- Use Assets (Building)	Total
Cost							D
At January 1	₽3,429,238,935	₽ 52,652,606	₽67,356,635	₽80,425,265	₽ 126,643,761	₱244,943,365	₽4,001,260,567
Additions (Note 6)	151,837,643	38,023,585	4,226,046	4,924,651	10,980,536	99,024,440	309,016,901
At December 31	3,581,076,578	90,676,191	71,582,681	85,349,916	137,624,297	343,967,805	4,310,277,468
Accumulated Depreciation and Amortization							
At January 1	20,347,271	39,659,584	63,216,501	65,344,345	111,825,591	149,177,277	449,570,569
Depreciation and amortization							
(Note 16)	56,679,749	7,396,421	2,259,402	7,305,646	11,412,173	42,717,432	127,770,823
At December 31	77,027,020	47,056,005	65,475,903	72,649,991	123,237,764	191,894,709	577,341,392
Net Book Value	₽3,504,049,558	₽43,620,186	₽6,106,778	₽12,699,925	₽14,386,533	₽152,073,096	₽3,732,936,076

	2022						
	Hotel Property	Leasehold Improvements	Office Equipment	Furniture and Fixtures	Transportation Vehicles	Right- of- Use Assets (Building)	Total
Cost							
At January 1	₽2,896,720,965	₱40,443,797	₽65,465,668	₽79,008,608	₽121,851,792	₽137,303,415	₽3,340,794,245
Additions (Note 6)	532,517,970	12,208,809	1,890,967	1,416,657	4,791,969	107,639,950	660,466,322
At December 31	3,429,238,935	52,652,606	67,356,635	80,425,265	126,643,761	244,943,365	4,001,260,567
Accumulated Depreciation and Amortization							
At January 1	-	39,133,084	60,714,723	59,089,836	98,576,844	103,433,798	360,948,285
Depreciation and amortization							
(Note 16)	20,347,271	526,500	2,501,778	6,254,509	13,248,747	45,743,479	88,622,284
At December 31	20,347,271	39,659,584	63,216,501	65,344,345	111,825,591	149,177,277	449,570,569
Net Book Value	₽3,408,891,664	₽12,993,022	₽4,140,134	₽15,080,920	₽14,818,170	₽95,766,088	₽3,551,689,998

The Group's hotel property pertains to the land and construction costs of Admiral Hotel. The carrying value of land included in the hotel property amounted to ₱340.75 million as at December 31, 2023 and 2022. Borrowings were used to finance the Group's ongoing construction of hotel property. The related borrowing costs were capitalized as part of property and equipment. The average capitalization rate used to determine the borrowings eligible for capitalization is 7.96% and 5.48% in 2023 and 2022, respectively. Total borrowing costs capitalized as part of hotel property amounted to ₱21.79 million and ₱98.80 million for the years ended December 31, 2023 and 2022, respectively (see Note 12).

Additions in 2023 and 2022 include transferred cost of ₱35.87 million and ₱247.75 million, respectively, related to the portion of Admiral Grandsuites allocated for the operation of Admiral Hotel. These constitute significant noncash transactions in the consolidated statements of cash flows (see Note 6).

The Group's transportation vehicles with a carrying value of ₱6.77 million and ₱5.29 million as at December 31, 2023 and 2022, respectively, were constituted as collateral under chattel mortgage to secure the Group's vehicle financing arrangement with various financial institutions (see Note 12).

As at December 31, 2023 and 2022, the carrying amount of property and equipment used to secure the Group's bank loans amounted to ₱3,504.05 million and nil, respectively (see Note 12).



9. Investment Properties

The movements in this account are as follows:

	2023						
	Con	nmercial Projects	Construc	Construction in Progress Right-Of-Us			
	Land	Building	Land	Building	Asset (Land)	Total	
Cost							
At January 1	₽3,145,074,896	₽10,030,342,839	₽2,562,914,961	₽2,045,528,010	₽222,287,791	₽18,006,148,497	
Additions	_	100,135,682	659,058,697	578,242,701	_	1,337,437,080	
Deconsolidation of							
subsidiaries (Note 1)	_	(611,102,395)	_	(2,608,502,397)	(222,287,791)	(3,441,892,583)	
Transfers (Note 6)	_	37,657,584	_	_		37,657,584	
At December 31	3,145,074,896	9,557,033,710	3,221,973,658	15,268,314	-	15,939,350,578	
Accumulated Depreciation							
and Amortization							
At January 1	_	1,349,945,170	_	_	51,051,740	1,400,996,910	
Depreciation and		-,,,			,,	-,,,.	
amortization (Note 16)	_	316,061,810	_	_	8,508,624	324,570,434	
Deconsolidation of					-,,-	- ,, -	
subsidiaries (Note 1)	_	(163,266,909)	_	_	(59,560,364)	(222,827,273)	
At December 31	_	1,502,740,071	_	_		1,502,740,071	
Net Book Value	₽3,145,074,896	₽8,054,293,639	₽3,221,973,658	₽15,268,314	₽_	₽14,436,610,507	

	2022						
	Con	mmercial Projects	Constru	action in Progress	Right-Of-Use		
1	Land	Building	Land	Building	Asset (Land)	Total	
Cost							
At January 1	₽924,805,897	₽5,333,930,258	₽5,307,775,693	₽6,223,196,702	₽222,287,791	₽18,011,996,341	
Additions	_	103,282,361	117,982,699	1,928,087,613	_	2,149,352,673	
Reclassification	2,220,268,999	4,593,130,220	(2,220,268,999)	(4,593,130,220)	_	_	
Transfers (Note 6)	_	_	(642,574,432)	(1,512,626,085)	_	(2,155,200,517)	
At December 31	3,145,074,896	10,030,342,839	2,562,914,961	2,045,528,010	222,287,791	18,006,148,497	
Accumulated Depreciation and Amortization							
At January 1	_	1,116,144,234	_	_	38,288,805	1,154,433,039	
Depreciation and							
amortization (Note 16)	_	233,800,936	_	_	12,762,935	246,563,871	
At December 31	-	1,349,945,170	-	-	51,051,740	1,400,996,910	
Net Book Value	₽3,145,074,896	₽8,680,397,669	₽2,562,914,961	₽2,045,528,010	₽171,236,051	₽16,605,151,587	

The construction of The Centrium was completed in 2022 which constitutes the transfer from construction in progress to commercial projects amounting to ₱6,813.40 million.

In 2021, relative to the land property transferred to real estate for development and sale, the Group decided to demolish One Shopping Center that resulted in the recognition of loss on demolition amounting to ₱108.80 million, equivalent to the carrying value of the demolished building (see Note 16). This constitutes significant noncash transactions in the consolidated statements of cash flows.

Borrowings were used to finance the Group's ongoing construction of investment properties. The related borrowing costs were capitalized as part of investment properties.



The average capitalization rate used to determine the borrowings eligible for capitalization ranges from 6.99% to 7.96% in 2023 and 5.25% to 5.82% in 2022. Total borrowing costs capitalized as part of investment properties amounted to ₱179.02 million and ₱349.73 million for the years ended December 31, 2023 and 2022, respectively (see Note 12).

For the years ended December 31, 2023, 2022 and 2021, rental income from these investment properties amounted to ₱1,224.46 million, ₱1,093.09 million and ₱1,067.14 million, respectively (see Note 22). Depreciation charged to operations for the years ended December 31, 2023, 2022 and 2021 amounted to ₱324.57 million, ₱246.56 million and ₱224.28 million respectively (see Note 16). Selling and administrative expenses, exclusive of depreciation, related to these investment properties amounted to ₱598.49 million, ₱463.19 million and ₱349.08 million for the years ended December 31, 2023, 2022 and 2021, respectively.

The aggregate fair value of investment properties amounted to \$\mathbb{P}\$30,373.07 million as at December 31, 2023, which were determined based on the most recent valuations performed by independent qualified appraisers. The appraisers are industry specialists in valuing these types of properties. The estimated fair value was determined using market data approach that considers the sale of similar or substitute properties and related market data. Under the Market Approach, a higher estimated price per square meter of the subject property would yield higher fair value. The fair value measurement for the Group's investment properties has been categorized as Level 3 based on the inputs to the valuation techniques used.

As at December 31, 2023 and 2022, the carrying amount of investment properties used to secure the Group's bank loans amounted to ₱9,709.23 million and ₱9,842.29 million, respectively (see Note 12).

10. Other Noncurrent Assets

This account consists of:

	2023	2022
Utility and security deposits	₽127,714,145	₱97,885,423
Advances to contractors and suppliers (Note 7)	126,473,743	320,249,017
Prepaid expenses (Note 7)	85,374,434	105,265,948
Deposits on real estate properties (Note 7)	57,390,800	57,390,800
Construction bond deposits	12,262,712	16,762,712
Input VAT (Note 7)	5,492,780	50,375,665
Software and brand development costs	371,338	1,429,300
Others	75,000	_
	₽415,154,952	₽649,358,865

Utility and security deposits pertain to the initial set-up of services rendered by public utility companies and other various long-term deposits necessary for the construction and development of real estate projects.

Construction bond deposits pertain to the bond for the Group's project developments.

Software costs pertains to the capitalizable costs incurred in the design and implementation of a system. Brand development costs, on the other hand, pertain to the marketing designs that binds the identity of the group of hotels. Amortization of software and brand development cost for the



years ended December 31, 2023, 2022 and 2021 amounted to ₱1.06 million, ₱1.71 million and ₱4.95 million, respectively (see Note 16).

11. Accounts and Other Payables

This account consists of:

	2023	2022
Trade payables:		
Payable to contractors and suppliers	₽2,137,593,133	₽1,800,773,692
Retention payable	1,043,393,003	1,007,946,465
Accrued expenses:		
Accrued commission	423,651,097	379,517,028
Accrued interest expense	91,798,623	58,544,079
Other accrued expenses	50,068,477	103,262,570
Rental deposit	302,779,765	235,407,922
Other taxes payable	169,759,098	236,223,308
Liabilities for purchased land	30,420,000	30,420,000
Non-trade payable	_	1,772,926,903
Others	50,491,708	77,070,832
	4,299,954,904	5,702,092,799
Less noncurrent portion of:		
Retention payable	591,720,656	458,024,288
Accrued commission	170,173,273	136,006,766
Rental deposit	241,414,087	163,028,115
Liabilities for purchased land	30,420,000	30,420,000
	1,033,728,016	787,479,169
	₽3,266,226,888	₽4,914,613,630

Payable to contractors and suppliers are attributable to construction costs incurred but not yet paid as of reporting date. These are noninterest-bearing and are normally settled within 30 to 120 days.

Retention payable pertains to the portion of contractors' progress billings which are withheld and will be released after the satisfactory completion of the contractors' work. The retention payable serves as a security from the contractor should there be defects in the project. These are noninterest-bearing and are normally settled upon completion of the relevant contract arrangements.

Accrued commission pertains to the recognized liability to the marketing agents upon obtaining the contracts with the buyers, as required by PFRS 15. The related assets are recorded in prepaid expenses (see Notes 7 and 10).

Accrued interest expense pertains to the incurred but unpaid interest which is normally settled within one to three months.

Other accrued expenses pertains to accruals related to the unbilled goods and services already delivered or rendered to the Group.

Rental deposit consists of security deposits on lease and utility deposit payable.



Other taxes payable consists of taxes withheld by the Group from employees, contractors and suppliers, which are payable within one year.

Liabilities for purchased land pertain to outstanding payables for land acquisitions. These constitute significant noncash transactions in the consolidated statements of cash flows. These liabilities are noninterest-bearing.

Non-trade payable pertains to advances received from minority shareholder of FHPDI for the project development. In 2023, non-trade payable was deconsolidated as a result of sale of shares in FHPDI (see Note 1).

Others consist of other non-trade payables and premium payable to SSS, Philhealth and Pag-ibig. These are normally settled within one year.

12. Loans Payable

This account consists of:

	Terms	2023	2022
Short-term bank loans	Within 1 year	₽1,550,000,000	₽2,020,000,000
Long-term loans:			
Bank loans	3 to 10 years	19,815,049,688	17,131,900,463
Receivable financing	1 to 7 years	311,891,418	808,372,209
Notes payable	5 years	7,354,869	6,195,804
		21,684,295,975	19,966,468,476
Less current portion		5,093,942,433	6,375,113,384
		₽16,590,353,542	₽13,591,355,092

Short-term Bank Loans

Short-term bank loans represent various secured promissory notes from local banks with annual interest rates of 6.75% to 7.13% and 5.75% to 6.88% as at December 31, 2023 and 2022, respectively. These loans are payable within one year from date of issuance.

These loans were secured with various properties owned by the Group which are located in Pasay City and Binondo, Manila. The aggregate carrying amount of these properties used as collateral amounted to ₱408.84 million and ₱418.07 million as at December 31, 2023 and 2022, respectively (see Notes 6 and 9).

<u>Long-term Loans</u> *Long-term bank loans*

In December 2023, APC secured a seven-year loan facility amounting to ₱2,500.00 million. The facility is available in multiple drawdowns. The outstanding balance of loan under this facility amounted to ₱1,690.00 million as at December 31, 2023 with 7.60% interest rate per annum.

In September 2023, PPDC secured a five-year loan facility amounting to ₱800.00 million. The facility is available in multiple drawdowns. The outstanding balance of loan under this facility amounted to ₱400.00 million as at December 31, 2023 with 7.84% to 8.05% interest rate per annum.



In September 2023, APC restructured its 2018 loan facility with a bank, extending the maturity date until September 2029. As part of the restructuring, the facility amount increased by ₱1,600.00 million, resulting in a total facility amount of ₱6,265.00 million. The facility is available in multiple drawdowns. The outstanding balance of loan under this facility amounted to ₱500.00 million and ₱65.25 million as at December 31, 2023 and 2022, with interest rates ranging from 7.46% to 7.63% and 8.37% per annum, respectively.

In May 2022, PPDC secured a ten-year loan facility amounting to ₱2,500.00 million. The facility is available in multiple drawdowns. The outstanding balance of loan under this facility amounted to ₱2,375.00 million and ₱600.00 million as at December 31, 2023 and 2022, respectively, with interest rates ranging from 7.16% to 8.29% and 8.10% to 8.29% interest rate per annum, respectively.

In May 2022, PPDC restructured its 2017 loan facility amounting to ₱3,700.00 million, extending the maturity date until December 21, 2026. The facility is available in multiple drawdowns. The outstanding balance of loan under this facility amounted to ₱3,240.54 million and ₱1,770.27 million as at December 31, 2023 and 2022 with interest rate ranging from 7.01% to 8.07% per annum.

In February 2021, PPDC secured a five-year loan facility amounting to ₱1,100.00 million. The facility is available in multiple drawdowns. The outstanding balance of loan under this facility amounted to ₱1,000.00 million and ₱1,100.00 million as at December 31, 2023 and 2022, respectively, with 4.86% interest rate per annum.

In December 2020, PPDC secured a five-year loan facility amounting to ₱1,100.00 million. The facility is available in multiple drawdowns. The outstanding balance of loan under this facility amounted to ₱1,100.00 million as at December 31, 2023 and 2022 with 5.00% interest rate per annum.

In December 2020, PPDC secured a five-year loan facility amounting to P1,500.00 million. The facility is available in single drawdown. The outstanding balance of loan under this facility amounted to P1,421.25 million and P1,466.25 million as at December 31, 2023 and 2022, respectively, with 5.50% interest rate per annum.

In December 2020, GRIC restructured its 2015 loan facility with a bank amounting to ₱4,100.00 million, extending the maturity date by another two years until December 20, 2023. The facility is available in multiple drawdowns with interest rates ranging from 5.25% to 6.75% interest rates per annum. The outstanding balance of loan under this facility amounted to nil and ₱3,070.00 million as at December 31, 2023 and 2022, respectively.

In July 2020, GRIC secured a five-year loan facility from a local bank amounting to $\frac{1}{2}$ 450.00 million. The facility is available in multiple drawdowns. The outstanding balance of loan under this facility amounted to $\frac{1}{2}$ 430.00 million and $\frac{1}{2}$ 450.00 million as at December 31, 2023 and 2022, respectively, with 4.25% interest rate per annum.

In June 2019, GRIC secured a seven-year loan facility from a local bank amounting to ₱1,150.00 million. The facility is available in multiple drawdowns. The outstanding balance of loan under this facility amounted to ₱1,100.00 million and ₱1,125.00 million as at December 31, 2023 and 2022 with interest rates of 9.74% to 10.00% and 7.63% to 8.95% rate per annum, respectively.

In April 2019, GRIC secured a five-year loan facility from a local bank amounting to P1,040.00 million. The facility is available in multiple drawdowns. The outstanding balance of loan under this facility amounted to P800.00 million as at December 31, 2023 and 2022 with interest rates of 7.00% and 5.50% to 6.25% per annum, respectively.



In February 2019, APC secured a six-year and six-months loan facility from a local bank amounting to P1,970.00 million. The facility is available in multiple drawdowns. The outstanding balance of loan under this facility amounted to P1,870.00 million and P1,380.00 million as at December 31, 2023 and 2022, respectively, with interest rates ranging from 4.30% to 8.23% and 4.30% to 8.12% per annum, respectively.

In December 2018, GRIC secured three-year and five-year loan facilities from a local bank amounting to ₱1,620.00 million. The facilities are available in multiple drawdowns. The outstanding balance of loan under these facilities amounted to nil as at December 31, 2023 and 2022.

In December 2018, GRIC secured four-year and five-year loan facilities from a local bank amounting to ₱1,080.00 million. The facility is available in multiple drawdowns. The outstanding balance of loan under this facility amounted to nil as at December 31, 2023 and 2022.

In December 2017, BEIC secured a seven-year loan facility from a local bank amounting to ₱450.00 million with 6.00% interest rate per annum. The outstanding balance of loan under this facility amounted to ₱427.50 million and ₱432.00 million as at December 31, 2023 and 2022.

In December 2015, PPDC secured a 10-year loan facility from a local bank amounting to ₱4,100.00 million. The facility is available in multiple drawdowns with interest rates of 5.50% per annum for the first five years and 5.75% per annum thereafter. The outstanding balance of loan under this facility amounted to ₱3,608.00 million and ₱3,854.00 million as at December 31, 2023 and 2022, respectively.

Unamortized issuance costs deducted from the above-mentioned long-term bank loans at December 31, 2023 and 2022 amounted to ₱147.24 million and ₱80.87 million, respectively.

The rollforward analyses of unamortized debt discount and issuance costs on long-term bank loans as at December 31, 2023 and 2022 are as follows:

	2023	2022
Balance at beginning of period	₽80,870,038	₽92,889,674
Additions	101,761,523	20,251,271
Amortization	(35,390,248)	(32,270,907)
Balance at end of period	₽147,241,313	₽80,870,038

These term loans were secured with various land and buildings owned by the Group which are located in Pasay City, Binondo, Manila and Parañaque City, recorded under real estate for development and sale and investment properties. As at December 31, 2023 and 2022, these properties have an aggregate carrying value amounting to ₱22,451.72 million and ₱17,906.28 million, respectively (see Notes 6, 8 and 9).

Receivable financing

The loans payable on receivable financing as discussed in Note 5 arises from installment contracts receivable sold with recourse by the Group to various local banks with a total outstanding balance of ₱311.89 million and ₱808.37 million as at December 31, 2023 and 2022, respectively. These loans bear fixed interest rates ranging from 4.13% to 7.50% and 4.13% to 7.00% as at December 31, 2023 and 2022, respectively, payable on equal monthly installments for a period of 1 to 7 years depending on the terms of the installment contracts receivable.



Notes payable

Notes payable represents the car loans availed by the Group. Annual interest rates ranged from 4.20% to 4.72% and 3.90% to 4.72% as at December 31, 2023 and 2022, respectively. The Group's transportation vehicles with a carrying value of \$\mathbb{P}6.77\$ million and \$\mathbb{P}5.29\$ million as at December 31, 2023 and 2022, respectively, are held as collateral to secure the Group's notes payable (see Note 8).

Borrowing costs

Total borrowing costs arising from loans payable amounted to ₱1,348.67 million, ₱1,203.88 million and ₱1,232.40 million for the years ended December 31, 2023, 2022 and 2021, respectively.

Total borrowing costs capitalized under real estate for development and sale, property and equipment and investment properties amounted to ₱1,128.15 million, ₱1,119.57 million and ₱1,211.37 million for the years ended December 31, 2023, 2022 and 2021, respectively (see Notes 6, 8 and 9). Borrowing costs recognized in profit or loss under "Finance costs" in the consolidated statements of comprehensive income amounted to ₱220.52 million, ₱84.31 million and ₱21.03 million for the years ended December 31, 2023, 2022 and 2021, respectively.

Total interest paid (including capitalized interest) for the years ended December 31, 2023, 2022 and 2021 amounted to ₱1,315.89 million, ₱1,205.59 million and ₱1,273.99 million, respectively.

13. Customers' Advances and Deposits

This account consists of:

	2023	2022
Deposits from real estate buyers	₽2,679,636,741	₱3,082,251,013
Deposits from lessees	248,906,403	317,395,772
	2,928,543,144	3,399,646,785
Less noncurrent portion of deposits from lessees	133,666,792	196,037,973
	₽2,794,876,352	₽3,203,608,812

Deposits from real estate buyers

Deposits from real estate buyers includes excess of collections over the total recognized installment contracts receivable based on POC. These also includes collections from customers for which revenue recognition has not yet commenced. These deposits will be recognized as revenue in the consolidated statements of comprehensive income in accordance with the Group's revenue recognition policy.

Deposits from lessees

The Group requires some tenants to pay leasehold rights pertaining to the right to use the leased unit. Deposits from lessees also include advance rental collections that will be applied to rentals depending on the terms of the contract. These payments are recognized in the consolidated statements of comprehensive income as rental income on a straight-line basis over the lease term.

The rental income on leasehold rights amounted to ₱62.75 million, ₱63.50 million and ₱65.76 million for the years ended December 31, 2023, 2022 and 2021, respectively.



14. Related Party Transactions

The Parent Company, in its regular conduct of business, has entered into transactions with its subsidiaries principally consisting of advances and reimbursement of expenses, development, management, marketing, leasing and administrative service agreements. Outstanding balances between companies within the Group are unsecured, interest-free and settlement occurs in cash. Related party transactions (RPT) and balances were eliminated in the consolidated financial statements.

Enterprises and individuals that directly or indirectly, through one or more intermediaries, control or are controlled by or under common control, with the Group, including holding companies, subsidiaries and fellow subsidiaries, are related parties of the Group. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Parent Company and close members of the family of these individuals, and companies associated with these individuals, also constitute related parties.

In considering each possible related party relationship, attention is directed to the substance of the relationship and not merely to the legal form.

The Parent Company has an approval requirement such that material RPT shall be reviewed by the Risk Management Committee (the Committee) and endorsed to the BOD for approval. Material RPTs are those transactions that meet the threshold value as approved by the Committee amounting to 10% or higher of the Group's total consolidated assets based on its latest audited consolidated financial statements.

Key management compensation

The key management personnel of the Group include directors, executives and senior management. Compensation and benefits of key management personnel for the years ended December 31, 2023, 2022 and 2021 follow:

<u>. </u>	2023	2022	2021
Short-term employee benefits	₽73,294,999	₽67,057,062	₽69,925,322
Post-employment benefits	5,364,852	6,243,749	6,578,301
	₽78,659,851	₽73,300,811	₽76,503,623

15. Interest and Other Income

	2023	2022	2021
Interest income from:			
Amortization of discount on			
installment contracts receivable (Note 5)	₽230,981,837	₽238,953,679	₽385,245,456
Cash and cash equivalents	, ,	, ,	
(Note 4)	1,677,314	1,475,502	1,620,978
Gain on sale of subsidiaries (Note 1)	49,621,239	_	_
Other income	231,107,024	314,321,211	118,693,554
	₽513,387,414	₽554,750,392	₽505,559,988



Other income includes income from forfeitures from cancelled sales and leases, as well as penalties and other surcharges billed against defaulted installment contracts receivable, among others. Income from forfeitures mainly arises from cancellation of reservation fees, amortization payments, deposits and advance rentals net of recovered costs and the balances of buyers and tenants. Other income also includes administrative fees and expenses charged on account of the agents, service fees and other items considered as not material.

Other income from cancelled sales and lease contracts amounted to ₱59.55 million, ₱87.28 million and ₱28.79 million for the years ended December 31, 2023, 2022 and 2021, respectively.

16. Costs and Expenses

Cost of real estate sales

Cost includes acquisition cost of land, construction costs and capitalized borrowing costs. Cost of real estate sales recognized for the years ended December 31, 2023, 2022 and 2021 amounted to ₱2,497.09 million, ₱2,311.91 million and ₱2,598.80 million, respectively.

Cost of hotel operation

	2023	2022*
Food and beverage	₽61,007,540	₽38,029,323
Depreciation and amortization (Note 8)	50,652,430	13,453,322
Salaries, wages and employee benefits	49,232,200	19,497,499
Contracted services	20,051,226	10,339,066
Others	26,370,924	302,638
	₽207,314,320	₽81,621,848

^{*} The commercial operation of Hotel started on July 1, 2022.

Other costs of hotel operation includes cost of laundry, music and entertainment and operating supplies.

Selling and administrative expenses

	2023	2022	2021
Depreciation and amortization			_
(Notes 8, 9 and 10)	₽ 402,746,789	₱323,442,325	₽296,318,103
Salaries, wages and employee			
benefits (Notes 14 and 17)	316,789,473	285,883,875	279,420,221
Sales and marketing	211,411,273	133,035,080	123,494,410
Utilities	186,352,394	161,870,915	126,617,991
Taxes and licenses	174,214,214	209,576,647	136,131,498
Professional fees	45,187,870	42,547,733	42,597,796
Membership dues	41,020,499	36,406,329	31,858,280
Supplies	23,119,180	23,756,700	14,959,111
Insurance	22,303,619	17,069,723	12,698,447
Transportation and travel	9,734,071	6,438,909	4,602,419
Rental (Note 22)	6,191,511	5,646,390	7,503,916
Representation and entertainment	5,074,467	12,537,815	6,036,425
Loss on demolition (Note 9)	_	_	108,796,357
Others	21,500,233	22,792,219	14,808,123
	₽1,465,645,593	₱1,281,004,660	₽1,205,843,097



17. Pension Plan

The Group has an unfunded, noncontributory defined benefit plan covering all of its regular employees. The benefits are based on the projected retirement benefit of 22.5 days pay per year of service in accordance with RA No. 7641, *Retirement Pay Law*. An independent actuary, using the projected unit credit method, conducts an actuarial valuation of the retirement benefit obligation.

The components of the Group's pension costs (included in "Salaries, wages and employee benefits" under "Selling and administrative expenses" and in "Finance costs") are as follows:

	2023	2022	2021
Current service cost	₽8,298,828	₽10,620,412	₽12,364,754
Interest cost on benefit obligation	4,698,729	3,723,910	3,336,511
	₽12,997,557	₽14,344,322	₽15,701,265

Movements in the present value of defined benefit obligations (DBO) as at December 31, 2023 and 2022 are as follows:

	2023	2022
Balance at beginning of period	₽64,561,682	₽74,339,722
Net benefit cost in profit or loss		
Current service cost	8,298,828	10,620,412
Interest cost	4,698,729	3,723,910
	12,997,557	14,344,322
Remeasurements in OCI		
Actuarial changes arising from experience		
adjustments	(1,569,032)	(6,588,602)
Actuarial changes arising from changes in		
financial assumptions	9,186,200	(17,533,760)
	7,617,168	(24,122,362)
Balance at end of period	₽85,176,407	₽64,561,682

The principal assumptions used to determine pension benefits of the Group are as follows:

	2023	2022
Discount rate	6.12% to 6.14%	7.23% to 7.28%
Salary increase rate	5.00%	5.00%

There were no changes from the previous period in the methods and assumptions used in preparing sensitivity analysis.

The average duration of the DBO as of the reporting date is 7.70 to 10.40 years and 7.60 to 10.30 years in 2023 and 2022, respectively.



The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as of the reporting date, assuming all other assumptions are held constant. It should be noted that the changes assumed to be reasonably possible at the valuation date are open to subjectivity, and do not consider more complex scenarios in which changes other than those assumed may be deemed to be more reasonable.

	Increase (decrease) in DBO			
	Increase (decrease)	2023	2022	
Discount rates	+150 basis points	(P 11,619,065)	(₱8,756,487)	
	-150 basis points	14,579,176	10,896,475	
Future salary increases	+150 basis points	14,520,867	10,985,587	
	-150 basis points	(11,881,786)	(9,042,713)	

The maturity analysis of the undiscounted benefit payments follows:

	2023	2022
Less than 1 year	₽ 5,724,655	₽4,676,777
More than 1 year to 2 years	639,632	1,208,524
More than 2 years to 4 years	3,817,977	615,030
More than 4 years	116,110,919	115,091,274

18. Income Tax

	2023	2022	2021
Current:			
RCIT	£ 242,294,891	₽121,538,490	₽70,562,886
MCIT	98,740	1,437,016	3,504,726
Final	329,749	296,355	306,191
	242,723,380	123,271,861	74,373,803
Deferred	(6,659,969)	49,629,510	27,514,257
	₽236,063,411	₽172,901,371	₽101,888,060

Details of NOLCO that can be claimed as deduction from future taxable profit and MCIT that can be claimed as tax credits against income tax liabilities are as follows:

<u>NOLCO</u>				
Year Incurred	Amount	Used/Expired	Balance	Expiry Year
2020	₽79,433,213	₽25,689,338	₽53,743,875	2025
2021	134,299,667	80,648,656	53,651,011	2026
2022	174,618,312	824,153	173,794,159	2025
2023	170,856,805	_	170,856,805	2026
	₽559,207,997	₽107,162,147	₽452,045,850	



The Group has incurred NOLCO in taxable years 2021 and 2020, which can be claimed as deduction from the regular taxable income for the next five (5) consecutive taxable years pursuant to the Bayanihan to Recover As One Act.

<u>MCIT</u>				
Year Incurred	Amount	Used/Expired	Balance	Expiry Year
2020	₽662,946	₽662,946	₽_	2023
2021	1,222	_	1,222	2024
2022	1,437,016	1,404,597	32,419	2025
2023	98,740	_	98,740	2026
	₽2,199,924	₽2,067,543	₽132,381	

Net deferred tax assets of the Group as at December 31, 2023 and 2022 are as follows:

	2023	2022
Deferred tax assets on:		_
Lease liabilities	₽ 106,026,757	₱144,288,019
NOLCO	73,763,375	86,861,401
Pension liabilities recognized in profit or loss	42,932,787	39,683,398
Difference between tax and book basis of		
accounting for real estate and leasing		
transactions	14,924,612	16,192,731
Allowance on impairment losses	4,300,838	4,300,838
Commissions expense per books in excess of		
actual commissions paid	2,326,774	2,533,310
Unamortized discount on installment contracts		
receivable	803,168	24,491
MCIT	127,659	158,441
	245,205,970	294,042,629
Deferred tax liabilities on:		_
Right-of-use assets	37,586,050	65,846,793
Pension liabilities recognized in OCI	21,638,686	23,542,978
Difference between tax and book basis of		
accounting for real estate and leasing		
transactions	1,245,664	1,102,829
Actual commissions paid in excess of commissions		
expense per books	212,324	_
Unamortized discount on loans payable	96,121	186,249
	60,778,845	90,678,849
	₽184,427,125	₱203,363,780



Net deferred tax liabilities of the Group as at December 31, 2023 and 2022 are as follows:

	2023	2022
Deferred tax assets on:		_
Unamortized discount on installment contracts		
receivable	₽122,105,456	₽59,342,466
Commissions expense per books in excess of		
actual commissions paid	57,888,818	42,273,362
Difference between tax and book basis of		
accounting for real estate and leasing		
transactions	26,036,779	33,842,332
Lease liabilities	444,195	904,738
NOLCO	, <u> </u>	8,991,338
MCIT	_	1,277,486
	206,475,248	146,631,722
Deferred tax liabilities on:		_
Difference between tax and book basis of		
accounting for real estate and leasing		
transactions	523,856,434	466,537,124
Unamortized discount on loans payable	36,714,207	20,031,260
Actual commissions paid in excess of		
commissions expense per books	4,926,182	9,469,328
Right-of-use assets	432,224	903,741
	565,929,047	496,941,453
	₽359,453,799	₽350,309,731

The Group has deductible temporary differences for which deferred tax assets have not been recognized since management assessed that no sufficient taxable income is available in the future to allow all or part of deferred tax assets on certain temporary differences to be realized and/or utilized.

NOLCO and MCIT for which no deferred tax assets were recognized amounted to ₱157.00 million and ₱5.68 million as at December 31, 2023 and 2022, respectively.

Statutory reconciliation

The reconciliation of the statutory income tax rate to the effective income tax rate follows:

	2023	2022	2021
Statutory income tax rate	25.00%	25.00%	25.00%
Tax effect of:			
Nondeductible expenses	0.12	0.67	0.62
Nontaxable income	(1.45)	_	_
Changes in unrecognized deferred	` ,		
tax assets	4.42	1.07	0.04
Interest income subject to final tax	(0.01)	(0.01)	(0.08)
Impact of CREATE law	· <u>-</u>	_	(5.67)
Others	(0.53)	1.63	(0.36)
Effective income tax rate	27.55%	25.10%	19.55%



Corporate Recovery and Tax Incentive for Enterprise (CREATE) Act

On March 26, 2021, President Rodrigo Duterte signed into law the CREATE Act to attract more investments and maintain fiscal prudence and stability in the Philippines. Republic Act 11534 or the CREATE Act introduces reforms to the corporate income tax and incentives system. It took effect 15 days after its complete publication in the Official Gazette or in a newspaper of general circulation or April 11, 2021.

The following are the key changes to the Philippine tax laws pursuant to the CREATE Act which have an impact on the Group:

- Effective July 1, 2020, RCIT rate is reduced from 30% to 25%. However, for entities with net taxable income not exceeding ₱5.00 million and with total assets not exceeding ₱100.00 million (excluding land on which the business entity's office, plant and equipment are situated) during the taxable year, the RCIT rate is further reduced to 20%.
- MCIT rate reduced from 2% to 1% of gross income effective July 1, 2020 to June 30, 2023.
- Improperly accumulated earnings tax of 10% is repealed.

Applying the provisions of the CREATE Act, the Group have been subjected to the lower tax rate of 25% to 20% (itemized deduction) of taxable income. Lower tax rate of 1% MCIT of gross income effective July 1, 2020 until June 30, 2023. Starting July 1, 2023, MCIT rate was reverted back to 2% of gross income.

The Group recognized one-time impact of CREATE in the consolidated statement of comprehensive income for the year ended December 31, 2021 amounting to ₱29.53 million and ₱2.79 million for provision for income tax (current and deferred) and remeasurement loss on defined benefit obligation, respectively. Deferred tax assets-net also decreased by ₱14.95 million as at December 31, 2021 due to the lower tax rate.

19. Equity

Capital Stock

The details of the Parent Company's capital stock which consists of common and preferred shares follow:

Common shares

Details of the Parent Company's common shares as at December 31, 2023 and 2022 are as follows:

Authorized shares 3,500,000,000Par value per share $$\mathbb{P}1.00$ Issued and outstanding shares 1,040,001,000

On November 8, 2013, the Philippine SEC approved the increase in the Parent Company's capital stock by increasing common stock from ₱2.30 billion divided into 2.30 billion shares with par value of ₱1.00 each to ₱3.50 billion divided into 3.50 billion shares with par value of ₱1.00 each.

On June 15, 2012, the SEC approved the increase in the Parent Company's capital stock by increasing common stock from P1.00 billion divided into 1.00 billion shares with par value of P1.00 each to P2.30 billion divided into 2.30 billion shares with par value of P1.00 each.



On August 8, 2007, the Parent Company launched its Initial Public Offering where a total of 86,667,000 common shares were offered at an offering price of ₱8.93 per share. The registration statement was approved on July 30, 2007.

The Parent Company has 92 and 90 existing shareholders as of December 31, 2023 and 2022, respectively.

Preferred shares

The preferred shares are voting, nonparticipating, nonredeemable and are entitled to 8% cumulative dividends. Details of the Parent Company's preferred shares as at December 31, 2023 and 2022 are as follows:

Authorized shares1,300,000,000Par value per share₱1.00Issued and outstanding shares346,667,000

On September 15, 2011, the Parent Company conducted stock rights offering of up to ₱346.67 million on the 8%, voting, preferred shares on a pre-emptive basis to holders of common shares of the Parent Company as of September 15, 2011 at an offer price of ₱1.00 per preferred share. Subsequently, on January 20, 2012, the SEC approved the increase in authorized capital stock relating to the creation of preferred shares.

Cash Dividends

On March 25, 2024, the Parent Company's BOD declared cash dividends as follows:

- For preferred shares 8% dividends per issued and outstanding preferred share; and
- For common shares \$\frac{1}{2}\$0.04 per issued and outstanding common share.

The record date is June 6, 2024 and payment date is on July 3, 2024.

On May 3, 2023, Parent Company's BOD declared cash dividends as follows:

- For preferred shares 8% dividends per issued and outstanding preferred share; and
- For common shares ₱0.03 per issued and outstanding common share.

The record date is June 11, 2023 and dividends amounting to ₱58.93 million were paid on June 16, 2023.

On April 21, 2022, the Parent Company's BOD approved the declaration of cash dividends as follows:

- For preferred shares 8% dividends per issued and outstanding preferred share; and
- For common shares ₱0.02 per issued and outstanding common share.

The record date is June 17, 2022 and dividends amounting to ₱48.53 million were paid on June 28, 2022.

On April 7, 2021, the Parent Company's BOD approved the declaration of cash dividends as follows:

- For preferred shares 8% dividends per issued and outstanding preferred share; and
- For common shares ₱0.02 per issued and outstanding common share.



The record date is May 27, 2021 and dividends amounting to 248.53 million were paid on June 17, 2021.

Retained Earnings

The Parent Company's retained earnings available for dividend distribution amounted to ₱1.29 billion and ₱1.00 billion as at December 31, 2023 and 2022, respectively. The undistributed and unappropriated earnings from subsidiaries amounting to ₱491.77 million and ₱323.55 million as at December 31, 2023 and 2022, respectively, is not available for dividend distribution until actually declared by the subsidiaries.

On December 19, 2023, retained earnings amounting to ₱50.00 million, ₱150.00 million and ₱0.90 million were appropriated for the project development of One Legacy Grandsuites and One Financial Center and for the expansion of operation of MPMC, respectively. These appropriations are expected to be released on or before December 31, 2025 and 2026. The BOD also approved the extension of release of the 2016 retained earnings amounting to ₱750.00 million for operations of The Centrium on or before December 31, 2025. Appropriated retained earnings for the expansion of MPMHC operation amounting to ₱1.50 million was released from appropriation in 2023.

On December 16, 2022, retained earnings amounting to ₱1,000.00 million, ₱200.00 million, ₱400.00 million, ₱100.00 million, ₱50.00 million and ₱1.00 million were appropriated for the project investment and working capital support of Admiral Hotel and the project development of the Panorama Manila, Copeton Baysuites, One Financial Center and One Legacy projects and for the expansion of operation of MPMHC, respectively. These appropriations are expected to be released on or before December 31, 2025, 2026 and 2027. The BOD also approved the extension of release of the 2017, 2018 and 2019 retained earnings amounting to ₱1,500.00 million, ₱100.00 million and ₱50.00 million for Copeton Baysuites, Admiral Hotel and 8 Alonzo, respectively, on or before December 31, 2025.

On March 18, 2022, appropriated retained earnings for the project development of The Centrium amounting to \$\frac{1}{2}\$450.00 million were released from appropriation.

On December 20, 2021, the BOD approved the appropriation of retained earnings amounting to ₱400.00 million and ₱150.00 million for the project development of Copeton Baysuites and One Legacy, respectively. These appropriations are expected to be released on or before December 31, 2024 and December 31, 2026, respectively. Appropriated retained earnings for the project development of 8 Alonzo amounting to ₱50.00 million in 2017 were released from appropriation in 2021.

In 2021, the Group acquired MPMHC with appropriated retained earnings of ₱1.20 million as at December 31, 2021. These appropriated retained earnings have been set aside for future expansion of operations within the next five years.

On November 26, 2020, ₱100.00 million out of ₱400.00 million appropriated retained earnings for Cosmo Suites was released and the remaining ₱300.00 million was extended on or before December 31, 2026.

On December 10, 2020, ₱300.00 million and ₱100.00 million appropriated retained earnings for 202 Peaklane and 8 Alonzo, respectively were extended for release on or before December 31, 2024.



On December 10, 2019, retained earnings amounting to ₱650.00 million, ₱300.00 million, ₱200.00 million, ₱150.00 million and ₱70.00 million were appropriated for the project development of the Panorama Manila, Copeton Baysuites, Cornell Parksuites, One Financial Center and One Legacy projects, respectively. These appropriations are expected to be released on December 31, 2023, 2025 and 2026. Appropriated retained earnings for the development of Admiral Hotel working capital amounting to ₱200.00 million were released from appropriation in 2019. Extension of release of the 2018, 2016 and 2015 retained earnings amounting to ₱1,200.00 million, ₱750.00 million and ₱450.00 million for Copeton Baysuites and The Centrium, respectively, on or before December 31, 2023.

In 2018, retained earnings amounting to ₱100.00 million and ₱50.00 million were appropriated for the project development of hotel projects and 8 Alonzo project, respectively. These appropriations are expected to be released gradually until 2023.

In 2017, retained earnings amounting to ₱1,200.00 million, ₱400.00 million and ₱50.00 million were appropriated for the project development of Copeton Baysuites, Cosmo Suites, and 8 Alonzo project, respectively. These appropriations are expected to be released gradually until 2023. Further, the 2014 appropriation for Admiral Hotel amounting to ₱200.00 million was extended for release until 2019.

In 2016, retained earnings amounting to ₱750.00 million and ₱250.00 million were appropriated for the project development of The Centrium and 202 Peaklane, respectively. These appropriations are expected to be released gradually until 2020 and 2021, respectively.

In 2015, retained earnings amounting to ₱450.00 million and ₱50.00 million were appropriated for the project development of The Centrium and 202 Peaklane, respectively. These appropriations are expected to be released gradually until 2020.

Capital Management

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value. The Group establishes the appropriate capital structure for each business line that properly reflects its premier credit rating and allows it the financial flexibility, while providing it sufficient cushion to absorb cyclical industry risks.

The Group considers debt as a stable source of funding. The Group lengthened the maturity profile of its debt portfolio and makes it a point to spread out its debt maturities by not having a significant percentage of its total debt maturing in a single year.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares.

The following table shows the components of what the Group considers its capital as at December 31, 2023 and 2022:

	2023	2022
Capital stock:		
Common stock	₽ 1,040,001,000	₽1,040,001,000
Preferred stock	346,667,000	346,667,000
Additional paid-in capital	632,687,284	632,687,284
Retained earnings	7,661,960,247	7,097,163,701
	₽9,681,315,531	₱9,116,518,985



The Group monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt. Net debt includes accounts and other payables, interest-bearing loans and borrowings, and customers' advances and deposits, less cash and cash equivalents. Capital pertains to equity attributable to the equity holders of the parent, excluding OCI.

	2023	2022
Accounts and other payables	₽4,299,954,904	₽5,702,092,799
Lease liabilities	153,587,016	340,104,664
Loans payable	21,684,295,975	19,966,468,476
Customers' advances and deposits	2,928,543,144	3,399,646,785
	29,066,381,039	29,408,312,724
Less cash and cash equivalents	(1,164,633,504)	(1,291,884,786)
Net debt	27,901,747,535	28,116,427,938
Capital (excluding OCI)	9,681,315,531	9,116,518,985
Total capital and net debt	₽37,583,063,066	₱37,232,946,923
Gearing ratio	74%	76%

No changes were made in the Group's objectives, policies or processes during the years ended December 31, 2023 and 2022.

20. Financial Instruments

Fair Value Information

The carrying amounts of the Group's financial assets (i.e., cash and cash equivalents, due from condominium associations, other receivables, and deposits) and financial liabilities (i.e., accounts and other payables and loans payable) approximate their fair values either due to their short-term maturities or re-pricing features of the interest they carry except for the following financial asset as at December 31, 2023 and 2022:

	2023		2022	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Financial Assets				
Installment contracts receivable	₽2,349,040,767	₽2,297,323,288	₱2,059,548,897	₱2,395,781,049
Note receivable	521,137,826	553,925,096	_	
	₽2,870,178,593	₽2,851,248,384	₱2,059,548,897	₱2,395,781,049

Financial assets

The fair value of installment contracts receivable and note receivable, which is based on the level 3 valuation technique, is computed using discounted value of future cash flows using the prevailing interest rates for similar types of receivables as of the reporting date based on the remaining terms to maturity. The discount rates used ranged from 5.12% to 6.00% and 3.92% to 6.56% as at December 31, 2023 and 2022, respectively, for installment contracts receivable. Note receivable used discount rates ranging from 5.12% to 5.97% as at December 31, 2023. By using the discounted value of future cash flows, a higher interest rate would yield a lower fair value.

Fair Value Hierarchy

The Group has no financial instruments carried at fair value as at December 31, 2023 and 2022.

There were no assets or liabilities whose fair value is disclosed using Level 1 and Level 2 valuation techniques.



There was no change in the valuation techniques used by the Group in determining the fair market value of the assets and liabilities.

There were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

Objectives and Policies

The Group's principal financial instruments comprise of cash and cash equivalents, receivables, deposits, accounts and other payables, and loans payable, which arise directly from operations. The main purpose of these financial instruments is to finance the Group's operations.

The significant risks arising from the Group's financial instruments are liquidity risk, credit risk and interest rate risk. The exposures to these risks and how they arise, as well as the Group's objectives, policies and processes for managing the risks and the methods used to measure the risks did not change from prior years.

The main objectives of the Group's financial risk management are as follows:

- to identify and monitor such risks on an ongoing basis;
- to minimize and mitigate such risks; and,
- to provide a degree of certainty about costs.

The BOD reviews and agrees on policies for managing each of these risks.

Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from either: the inability to sell financial assets quickly at their fair values; the counterparty failing on repayment of a contractual obligation; or the inability to generate cash inflows as anticipated.

The Group manages liquidity risk to ensure the continuity of operations and to maintain financial flexibility. The Group's strategy includes proactive approach to cash flow management, whereby the Group conducts comprehensive cash flow forecasting exercises to assess its cash position, debt maturity profile, and overall liquidity position.

In line with this objective, the Group maintains a prudent level of financial assets, carefully planned to finance its ongoing operations and to mitigate the impact of potential cash flow fluctuations. Furthermore, the Group actively manages its capital expenditures, operating expenses, and working capital requirements to ensure they are adequately funded through a combination of cash collections and utilization of available undrawn credit facilities. These liquidity buffers serve as safeguards against unforeseen events or disruptions in cash inflows. The Group also conducts regular reviews of its financial liabilities, obligations, and bank loans maturity profile to ensure the availability of funding through an appropriate mix of credit facilities with financial institutions.

The Group's approach to liquidity risk management, supported by strategic cash flow forecasting and conservative financial practices, maintains the Group's financial stability. By closely monitoring these factors, the Group mitigates potential liquidity risks and optimizes its financial structure while ensuring operational continuity.



The tables below summarize the maturity profile of the Group's financial liabilities based on contractual undiscounted payments as at December 31, 2023 and 2022:

	2023				
	More than				
	Within 1 year	1 to 5 years	5 years	Total	
Accounts and other payables:		•			
Payable to contractors and suppliers	₽2,137,593,133	₽_	₽_	₽ 2,137,593,133	
Retention payable	451,672,347	591,720,656	_	1,043,393,003	
Accrued expenses*	290,734,703	97,868,432	_	388,603,135	
Rental deposits	61,365,678	239,412,614	2,001,473	302,779,765	
Others**	47,510,914	_	_	47,510,914	
Lease liabilities***	48,028,890	126,829,091	_	174,857,981	
Loans payable***	6,473,642,037	16,432,657,454	3,939,791,363	26,846,090,854	
Total Financial Liabilities	₽9,510,547,702	₱17,488,488,247	₽3,941,792,836	₽30,940,828,785	

^{*}Excludes cost to obtain new contracts

^{***}Includes future interest payment

		2022		
			More than	
	Within 1 year	1 to 5 years	5 years	Total
Accounts and other payables:				
Payable to contractors and suppliers	₽1,800,773,692	₽_	₽_	₽1,800,773,692
Retention payable	549,922,177	458,024,288	_	1,007,946,465
Non-trade payable	1,772,926,903	_	-	1,772,926,903
Accrued expenses*	310,805,978	69,367,662	_	380,173,640
Rental deposits	72,379,807	160,636,793	2,391,322	235,407,922
Others**	74,843,076	_	-	74,843,076
Lease liabilities***	54,566,591	190,023,704	240,912,602	485,502,897
Loans payable***	7,459,403,717	15,010,280,451	618,194,545	23,087,878,713
Total Financial Liabilities	₽12,095,621,941	₽15,888,332,898	₽861,498,469	₽28,845,453,308

 $[*]Excludes\ cost\ to\ obtain\ new\ contracts$

Credit risk

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group's credit risks are primarily attributable to installment contracts receivable, rental receivable and other financial assets. The Group trades only with recognized, creditworthy third parties. The Group's receivables are monitored on an ongoing basis resulting to a manageable exposure to bad debts. Real estate buyers are subject to standard credit check procedures, which are calibrated based on the payment scheme offered. The Group's respective credit management unit conducts a credit investigation and evaluation of each buyer to establish creditworthiness.

Installment Contracts Receivable - Receivable balances are being monitored on a regular basis to ensure timely execution of necessary intervention efforts. In addition, the credit risk for real estate receivables is mitigated as the Group has the right to cancel the sales contract without need for any court action and take possession of the subject condominium units in case of refusal by the buyer to pay the due installment contracts receivable on time. This risk is further mitigated because the corresponding title to the condominium units sold under this arrangement is transferred to the buyers only upon full payment of the contract price.

Rental Receivable – Credit risk arising from rental income from leasing properties is primarily managed through a tenant selection process. Prospective tenants are evaluated on the basis of payment track record and other credit information. In accordance with the provisions of the lease



^{**}Others exclude statutory payables

^{**}Others exclude statutory payables

^{***}Includes future interest payment

contracts, the lessees are required to deposit with the Group security deposits and advance rentals which helps reduce the Group's credit risk exposure in case of defaults by the tenants. For existing tenants, the Group has put in place a monitoring and follow-up system. Receivables are being aged and analyzed on a continuous basis to minimize credit risk.

Note Receivable —The credit risk pertaining to the note receivable is mitigated through collateralization facilitated by the Memorandum of Agreement between ALHI and GPVI on September 28, 2023. Pursuant to the terms outlined in the agreement, a building situated in Parañaque City, with a total floor area of approximately 20,744 square meters, is designated as collateral. In the event of non-payment for three consecutive quarterly amortizations, the borrower is obligated to assign to the Group the ownership of the collateralized building, along with the accompanying lease right over the land where the building is constructed. This collateral arrangement serves as a safeguard against potential default scenarios.

Other financial assets – comprise of cash and cash equivalents, excluding cash on hand. The Group adheres to fixed limits and guidelines in its dealings with counterparty banks and its investment in financial instruments. Bank limits are established on the basis of an internal rating system that principally covers areas of liquidity, capital adequacy and financial stability. The rating system likewise makes use of available credit ratings. Given the high credit rating of its accredited counterparty banks, management does not expect any of these financial institutions to fail in meeting their obligations. Nevertheless, the Group closely monitors developments over counterparty banks and adjusts its exposure accordingly while adhering to pre-set limits.

As at December 31, 2023 and 2022, the Group's maximum exposure to credit risk without considering the effects of collaterals and other credit enhancements follows:

	2023	2022
Cash in banks and cash equivalents	₽1,163,312,004	₽1,291,122,786
Receivables and contract assets:		
Installment contracts receivable	2,349,040,767	2,059,548,897
Note receivable	521,137,826	_
Rental receivable	245,696,958	208,191,034
Due from condominium associations	30,684,921	29,493,674
Others	55,138,791	76,108,589
Deposits	158,274,225	139,464,074
	₽4,523,285,492	₽3,803,929,054

The subjected condominium units for sale are held as collateral for all installment contracts receivable. The maximum exposure to credit risk, before considering credit enhancement, from the Group's installment contracts receivable amounted to ₱2,349.04 million and ₱2,059.55 million as at December 31, 2023 and 2022, respectively. The fair value of the related collaterals amounted to ₱11,339.62 million and ₱14,985.80 million as at December 31, 2023 and 2022, respectively resulting to zero net exposure amounts as at December 31, 2023 and 2022. The basis for the fair value of the collaterals is the current selling price of the condominium units.

The collections of advance rentals and security deposits amounted to ₱551.69 million and ₱610.37 million as at December 31, 2023 and 2022, respectively, were higher than rental receivable resulting to zero net exposure as at December 31, 2023 and 2022.



The maximum exposure to credit risk from the Group's note receivable amounted to ₱521.14 million as at December 31, 2023, before consideration of the credit enhancement. After consideration of the fair value of the related collateral amounting to ₱1,372.00 million, the net exposure amounts as at December 31, 2023 resulted to zero. The basis for the fair value of the collateral is latest appraisal valuation report.

Given the Group's diverse base of counterparties, it is not exposed to large concentrations of credit risk.

As at December 31, 2023 and 2022, the credit quality per class of financial assets are as follows:

		2023		
	Neither Past Due nor Impaired Grade A	Past Due But Not Impaired	Individually Impaired	Total
Cash in banks and cash equivalents	₽1,163,312,004	₽_	₽-	₽1,163,312,004
Receivables:				
Installment contracts receivable	2,326,713,089	22,327,678	_	2,349,040,767
Note receivable	521,137,826	_	_	521,137,826
Rental receivable	229,038,887	16,658,071	_	245,696,958
Due from condominium associations	30,684,921		_	30,684,921
Others	41,454,229	13,684,562	17,203,351	72,342,142
Deposits	158,274,225			158,274,225
Total	₽ 4,470,615,181	₽52,670,311	₽17,203,351	₽4,540,488,843

_		2022		
	Neither Past Due nor			
_	Impaired	Past Due But	Individually	
	Grade A	Not Impaired	Impaired	Total
Cash in banks and cash equivalents	₱1,291,122,786	₽_	₽–	₽1,291,122,786
Receivables:				
Installment contracts receivable	2,039,748,508	19,800,389	_	2,059,548,897
Rental receivable	183,998,729	24,192,305	_	208,191,034
Due from condominium associations	29,493,674	_	_	29,493,674
Others	66,458,058	5,467,409	17,203,351	89,128,818
Deposits	139,464,074	_		139,464,074
Total	₽3,750,285,829	₽49,460,103	₽17,203,351	₽3,816,949,283

The credit quality of the financial assets and contract assets was determined as follows:

Cash in banks and cash equivalents are considered Grade A due to the counterparties' low probability of insolvency. The Group transacts only with institutions or banks which have demonstrated financial soundness for several years.

Grade A installment contracts receivable are considered to be of high value where the counterparties have a very remote likelihood of default and have consistently exhibited good paying habits.

Grade B accounts are active accounts with minimal to regular instances of payment default, due to collection issues. These accounts are typically not impaired as the counterparties generally respond to the Group's collection efforts and update their payments accordingly.

Substandard grade accounts are accounts which have probability of impairment based on historical trend. These accounts show propensity to default in payment despite regular follow-up actions and extended payment terms. The Group assessed that there are no financial assets that will fall under this category as the Group transacts with recognized third parties.



Rental receivable, due from condominium associations, note receivable, other receivables and deposits are considered as Grade A. The credit quality rating of Grade A pertains to receivables with no defaults in payment. The Group determines financial assets as impaired when the probability of recoverability is remote and in consideration of the lapse in the period which the asset is expected to be recovered. As at December 31, 2023 and 2022, the aging analysis of the Group's past due but not impaired installment contracts receivable, rental receivable and other receivables follows:

	Neither		Past di	ue but not imp	oaired		_	
	Past due nor				More than			
	impaired	30 days	30-60 days	61-90 days	90 days	Total	Impaired	Total
2023								
Installment contract receivable Rental receivable Notes receivable Other receivables	\$\frac{\P2,326,713,089}{229,038,887}\$ 521,137,826 41,454,229	₽4,109,342 4,864,422 - 11,148,447	₽1,880,194 2,968,708 - 1,894,754	₽448,956 1,085,308 - 263,740	₽15,889,186 7,739,633 - 377,621	₱22,327,678 16,658,071 - 13,684,562	₽- - 17,203,351	₱2,349,040,767 245,696,958 521,137,826 72,342,142
2022								
Installment contract receivable Rental receivable Other receivables	\$ ₱2,039,748,508 183,998,729 66,458,058	₱10,207,767 3,370,219 5,449,450	₱1,219,474 2,521,138 17,959	₱1,953,737 2,255,996	₱ 6,419,411 16,044,952	₱19,800,389 24,192,305 5,467,409	₽_ _ 17,203,351	₱2,059,548,897 208,191,034 89,128,818

Interest rate risk

Interest rate risk is the risk that changes in the market interest rates will reduce the Group's current or future earnings and/or economic value. The Group's interest rate risk management policy centers on reducing the overall interest expense and exposure to changes in interest rates. Changes in market interest rates relate primarily to the Group's interest-bearing debt obligations with floating interest rates or rates subject to repricing as it can cause a change in the amount of interest payments.

The table below demonstrates the sensitivity of the Group's profit before tax and equity to a reasonably possible change in interest rates on December 31, 2023 and 2022, with all variables held constant (through the impact on floating rate borrowings):

	Effect on income before income tax					
	Increase (decrease)					
	December 3	1, 2023	December 31, 2022			
Change in basis points	+ 100 basis points	-100 basis points	+ 100 basis points	-100 basis points		
Floating rate borrowings* *in millions	(₽37.12)	₽37.12	(P 47.53)	₽47.53		

21. Segment Information

Business segment information is reported on the basis that is used internally for evaluating segment performance and deciding how to allocate resources among operating segments. Accordingly, the segment information is reported based on the nature of service the Group is providing.

The Group considers the following as its reportable segments:

- Condominium sales development of high-end condominium units for sale to third parties
- Leasing commercial units and shopping centers for lease to third parties
- Property management facilities management and consultancy services covering condominium and building administration
- Hotel operation management of hotel business operations



The Chief Executive Officer (CEO) has been identified as the chief operating decision-maker (CODM). The CODM reviews the Group's internal reports in order to assess performance and allocate resources. Management has determined the operating segments based on these reports. The Group does not report results based on geographical segments because the Group operates only in the Philippines.

The CEO separately monitors the operating results of the Group's business units for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on the operating profit or loss and is measured consistently with operating profit or loss in the consolidated financial statements.

The financial information about the operations of the reportable segments:

			Year-ended Deco	ember 31, 2023		
_	Condominium Sales	Leasing	Property Management	Hotel operation	Intersegment Eliminating Adjustments	Total
REVENUE						
Real estate sales	₽3,203,854,980	₽–	₽-	₽_	₽-	₽3,203,854,980
Rental income	<u> </u>	1,403,812,250	_	_	(179,348,728)	1,224,463,522
Management fee	_	_	64,353,086	_	(21,503,795)	42,849,291
Hotel operation	_	_	· · · -	291,925,750		291,925,750
Interest and other						
income	333,635,249	178,120,571	383,164	1,248,430	-	513,387,414
	3,537,490,229	1,581,932,821	64,736,250	293,174,180	(200,852,523)	5,276,480,957
COSTS AND EXPENSES						
Cost of condominium						
units	₽2,497,087,786	₽-	₽-	₽-	₽_	₽2,497,087,786
Hotel operation	_	_	_	207,314,320	_	207,314,320
Selling and						
administrative	490,272,391	923,059,099	57,767,056	195,399,570	(200,852,523)	1,465,645,593
	2,987,360,177	923,059,099	57,767,056	402,713,890	(200,852,523)	4,170,047,699
Earnings before interest						
and taxes	550,130,052	658,873,722	6,969,194	(109,539,710)	_	1,106,433,258
Finance costs	103,000,682	146,250,869	233,715	<u> </u>	_	249,485,266
Income before tax	₽447,129,370	₽512,622,853	₽6,735,479	(¥109,539,710)	₽_	₽856,947,992

			As at Decen	ıber 31, 2023		
	Condominium		Property		Intersegment Eliminating	
	Sales	Leasing	Management	Hotel operation	Adjustments	Total
ASSETS						
Cash and cash equivalents	₽839,599,630	₽240,268,841	₽16,262,030	₽68,503,003	₽_	₽1,164,633,504
Receivables	2,438,435,267	774,688,580	14,814,198	20,376,591	(7,960,764)	3,240,353,872
Real estate for						
development and sale	13,918,637,688	_	_	_	_	13,918,637,688
Other current assets	2,071,798,121	259,749,372	10,839,524	43,334,751	_	2,385,721,768
Property and equipment	227,177,913	51,968	_	3,505,706,195	_	3,732,936,076
Investment properties	_	14,436,610,507	_	_	_	14,436,610,507
Other noncurrent assets	212,141,283	202,857,682	_	155,987	_	415,154,952
	₱19,707,789,902	₱15,914,226,950	₽41,915,752	₽3,638,076,527	(P 7,960,764)	₽39,294,048,367
LIABILITIES						
Accounts and other						
payables	₽3,715,592,108	₽528,691,284	₽ 6,830,972	₽56,801,304	(₱7,960,764)	₽4,299,954,904
Lease liabilities	153,587,016	_	_	_	_	153,587,016
Customers' advances and						
deposits	2,668,205,341	248,906,403	10,085,460	1,345,940	_	2,928,543,144
Loans payable	15,368,150,322	6,316,145,653	_	-	_	21,684,295,975
	₽21,905,534,787	₽7,093,743,340	₽16,916,432	₽58,147,244	(P 7,960,764)	₽29,066,381,039



			Year-ended Dece	ember 31, 2022		
_					Intersegment	
	Condominium		Property		Eliminating	
	Sales	Leasing	Management	Hotel operation	Adjustments	Total
REVENUE						
Real estate sales	₽2,717,699,078	₽-	₽-	₽-	₽-	₽2,717,699,078
Rental income	_	1,212,772,222	_	_	(119,680,271)	1,093,091,951
Management fee	_	_	61,176,991	_	(26,474,366)	34,702,625
Hotel operation	_	_		79,784,426	_	79,784,426
Interest and other						
income	369,015,831	184,813,655	383,300	537,606	_	554,750,392
	3,086,714,909	1,397,585,877	61,560,291	80,322,032	(146,154,637)	4,480,028,472
COSTS AND						
EXPENSES						
Cost of condominium						
units	₽2,311,905,168	₽–	₽–	₽–	₽_	₱2,311,905,168
Hotel operation	_	_	_	81,621,848	_	81,621,848
Selling and						
administrative	387,424,903	872,088,864	52,481,727	115,163,803	(146,154,637)	1,281,004,660
	2,699,330,071	872,088,864	52,481,727	196,785,651	(146,154,637)	3,674,531,676
Earnings before interest						
and taxes	387,384,838	525,497,013	9,078,564	(116,463,619)	_	805,496,796
Finance costs	57,507,398	58,986,942	127,239	39,045	_	116,660,624
Income before tax	₽329,877,440	₽466,510,071	₽8,951,325	(116,502,664)	₽-	₽688,836,172
			As at Decem	ber 31, 2022		
					Intersegment	
	Condominium		Property		Eliminating	
	Sales	Leasing	Management	Hotel operation	Adjustments	Total
ASSETS						
Cash and cash equivalents	₽884,630,385	₽355,745,758	₽25,480,758	₽26,027,885	₽_	₽1,291,884,786
Receivables	2,131,677,051	259,324,850	12,557,624	7,692,048	(8,225,349)	2,403,026,224
Real estate for						
development and sale	11,849,733,498	-	_	-	_	11,849,733,498
Other current assets	2,003,310,510	542,356,355	10,518,655	20,213,803	_	2,576,399,323
Property and equipment	142,249,627	18,131	1,078	3,409,421,162	_	3,551,689,998
Investment properties	-	16,605,151,587	_	-	_	16,605,151,587
Other noncurrent assets	183,501,683	465,165,220	- -	691,962	(70.225.240)	649,358,865
	₱17,195,102,754	₱18,227,761,901	₱48,558,115	₽3,464,046,860	(₱8,225,349)	₱38,927,244,281
LIADILITIEC						
LIABILITIES						
Accounts and other	2 022 (20 002	2 616 551 929	4 000 600	56 047 546	(0.225.240)	5 702 002 700
payables Lease liabilities	3,032,630,082	2,616,551,828	4,888,692	56,247,546	(8,225,349)	5,702,092,799
Customers' advances and	98,973,598	241,131,066	_	_	_	340,104,664
deposits	3,090,418,791	306,948,898	985,156	1,293,940		3,399,646,785
Loans payable	17,028,139,272	2,938,329,204	905,150	1,293,940	_	19,966,468,476
Louis payable	₱23,250,161,743	₽6,102,960,996	₽5,873,848	₽57,541,486	(P 8,225,349)	₱29,408,312,724
	£43,430,101,743	FU,1U2,90U,990	FJ,0/J,048	F37,341,460	(F0,223,349)	F49,400,314,724



_			Year-ended Dece	mber 31, 2021		
	Condominium		Property		Intersegment Eliminating	
	Sales	Leasing	Management	Hotel operation	Adjustments	Total
REVENUE						
Real estate sales	₽2,768,504,302	₽_	₽–	₽_	₽-	₽2,768,504,302
Rental income	_	1,067,144,160	_	_	_	1,067,144,160
Management fee	_	_	52,603,306	_	(19,258,464)	33,344,842
Interest and other						
income	332,077,914	172,472,340	961,046	48,688	_	505,559,988
	3,100,582,216	1,239,616,500	53,564,352	48,688	(19,258,464)	4,374,553,292
COSTS AND						
EXPENSES						
Cost of condominium						
units	₽ 2,598,803,247	₽–	₽–	₽-	₽_	₽2,598,803,247
Selling and						
administrative	447,875,346	675,368,589	49,730,505	52,127,121	(19,258,464)	1,205,843,097
	3,046,678,593	675,368,589	49,730,505	52,127,121	(19,258,464)	3,804,646,344
Earnings before interest						
and taxes	53,903,623	564,247,911	3,833,847	(52,078,433)	_	569,906,948
Finance costs	16,392,070	32,300,770	100,151	_	_	48,792,991
Income before tax	₽37,511,553	₽531,947,141	₽3,733,696	(52,078,433)	₽_	₽521,113,957

			As at Decemb	ber 31, 2021		
	Condominium Sales	Leasing	Property Management	Hotel operation	Intersegment Eliminating Adjustments	Total
ASSETS			•	•	•	
Cash and cash equivalents	₽872,822,802	₽377,853,985	₽4,818,325	₽11,743,615	₽_	₽1,267,238,727
Receivables	3,577,687,587	255,958,237	13,127,498	55,365	_	3,846,828,687
Real estate for						
development and sale	8,745,706,850	_	_	_	_	8,745,706,850
Other current assets	1,955,229,961	385,541,267	878,589	10,997,279	_	2,352,647,096
Property and equipment	81,185,372	5,157	17,849	2,898,637,582	_	2,979,845,960
Investment properties	_	16,857,563,302	_	_	_	16,857,563,302
Other noncurrent assets	199,844,588	891,005,172	_	1,311,206	_	1,092,160,966
	₽15,432,477,160	₽18,767,927,120	₽18,842,261	₽2,922,745,047	₽–	₽37,141,991,588
LIABILITIES Accounts and other						
payables	3,140,263,068	910,123,372	8,113,007	134,752,855	_	4,193,252,302
Lease liabilities	33,630,361	246,711,827		, , , _	_	280,342,188
Customers' advances and	, ,	, ,				, ,
deposits	2,882,096,068	422,986,264	1,482,830	_	_	3,306,565,162
Loans payable	10,612,603,251	9,818,516,441		_	_	20,431,119,692
	₽16,668,592,748	₽11,398,337,904	₽9,595,837	₱134,752,855	₽–	₱28,211,279,344

Intercompany revenue amounted to P200.85 million, P146.15 million and P19.26 million for the years ended December 31, 2023, 2022 and 2021, respectively.

Capital expenditures with an aggregate amount of ₱6,250.10 million, ₱6,070.55 million, ₱5,868.13 million for the years ended December 31, 2023, 2022 and 2021, respectively, consists of condominium project costs, construction and acquisition cost of investment properties and hotel property, and land acquisitions costs.



Disaggregation of Revenue Information

The Group derives revenue from the transfer of goods and services over time and at a point in time, in different revenue streams and geographical location within the Philippines. The Group's disaggregation of each sources of revenue from contracts with customers are presented below:

Real estate sales and service income

a. Major revenue streams

Real estate sale pertains only to the sale of high-rise condominium units. This sale is revenue from contract with customer recognized over time and generated in the Luzon and Mindanao area.

Rental income is mainly derived from rental of malls, warehouse spaces and other commercial facilities.

Management fee, which is recognized over time, represents the service fee for administering the condominiums.

Hotel operation pertains to room rentals, food and beverage sales, and other ancillary services.

Set out below is the reconciliation of contracts with customers with the amounts disclosed above:

Sales to external customers Inter-segment sales	Condominium Sales ₱3,203,854,980	Leas: ₽1,224,463,5 179,348,7	522	2023 Hotel operation ₱291,925,750	Property Management ₱42,849,291 21,503,795	Total \$\frac{\P4,763,093,543}{200,852,523}\$
Total	3,203,854,980	1,403,812,2	250	291,925,750	64,353,086	4,963,946,066
Inter-segment eliminations Total revenue from contract	_	(179,348,7	(28)		(21,503,795)	(200,852,523)
with customers	₽3,203,854,980	₽1,224,463,5	522	₽291,925,750	₽42,849,291	₽4,763,093,543
				2022		
	Condominium				Property	
	Sales	Leas	ing	Hotel operation	Management	Total
Sales to external customers	₽2,717,699,078	₽1,093,091,9	951	₽79,784,426	₽34,702,625	₽3,925,278,080
Inter-segment sales	_	119,680,2	271	_	26,474,366	146,154,637
Total	2,717,699,078	1,212,772,2	222	79,784,426	61,176,991	4,071,432,717
Inter-segment eliminations	_	(119,680,2	271)	_	(26,474,366)	(146,154,637)
Total revenue from contract with customers	₽2,717,699,078	₽1,093,091,9	951	₽79,784,426	₽34,702,625	₽3,925,278,080
				2021		
	Con	dominium			Property	
		Sales		Leasing	Management	Total
Sales to external customers	₽2,76	8,504,302	₽1,	067,144,160	₱33,344,842	₽3,868,993,304
Inter-segment sales		_		_	19,258,464	19,258,464
Total	2,76	58,504,302	1,	067,144,160	52,603,306	3,888,251,768
Inter-segment eliminations		_		_	(19,258,464)	(19,258,464)
Total revenue from contract with customers	₽2,76	58,504,302	₽1,	067,144,160	₽33,344,842	₽3,868,993,304



Hotel operation

Disaggregation of each source of revenue from contracts with customers is presented below:

	2023	2022*
Food and beverage	₽164,808,754	₽51,521,120
Room accommodation	120,596,583	27,371,727
Others	6,520,413	891,579
	₽291,925,750	₽79,784,426

^{*} The commercial operation of Hotel started on July 1, 2022.

The Group recognizes revenue from room accommodation and services of other operating department of the hotel over time while revenue from sale of food and beverage, souvenirs and others are recognized at a point in time.

The Group has no revenue from transactions with a single external customer amounting to 10% or more of the Group's revenue.

Set out below is the amount of revenue recognized from the following:

	2023	2022
Amounts included in contract liabilities at the		_
beginning of the period	₽1,486,951,387	₽956,542,440

Performance obligations

The transaction price allocated to the remaining performance obligations (unsatisfied or partially satisfied) as at December 31, 2023 and 2022 are as follows:

	2023	2022
Within one year	P 3,506,462,550	₽2,176,413,346
More than one year	1,748,843,043	2,953,774,929
	₽5,255,305,593	₽5,130,188,275

The remaining performance obligations are expected to be recognized through continuous development of the Group's real estate for development and sale projects.

22. Commitments

Lease Commitments

Leases - Group as Lessor

The Group entered into noncancellable lease agreements with third parties covering its investment property portfolio. These leases generally provide for a fixed monthly rental on the Group's warehouse, commercial units, and office spaces. Rent income amounted to ₱1,224.46 million, ₱1,093.09 million and ₱1,067.14 million for the years ended December 31, 2023, 2022 and 2021, respectively. Interest expense relating to the accretion of security deposit payable amounted to ₱2.47 million, ₱2.41 million and ₱2.35 million for the years ended December 31, 2023, 2022 and 2021, respectively.



Future minimum rental receivable under the noncancellable operating lease as at December 31, 2023 and 2022 are as follows:

	2023	2022
One year	₽887,881,152	₽732,018,216
After one year but not beyond five years	1,535,491,189	1,613,438,129
Beyond five years	60,187,634	_
	₽2,483,559,975	₽2,345,456,345

Leases - Group as Lessee

The Group has entered into noncancellable lease agreements for the rental of its offices and showroom for a period of one to five years and exhibit booths for a period of one to three months. The lease is renewable upon mutual consent of the contracting parties.

The following are the amounts recognized in consolidated statements of comprehensive income:

	2023	2022	2021
Amortization expense of right-of-			
use assets (Notes 8 and 9)	₽51,226,056	₽ 58,506,415	₽ 47,494,855
Interest expense on lease			
liabilities	20,549,954	22,233,597	19,687,563
Rental expense (Note 16)	6,191,511	5,646,390	7,503,916
Total	₽77,967,521	₽86,386,402	₽74,686,334

Rental expense recognized pertains to lease agreements related to short-term leases and leases of low-value assets.

The movements in the lease liabilities as at December 31, 2023 and 2022 are presented below:

	2023	2022
Beginning balance	₽340,104,664	₱280,342,188
Additions	99,024,440	107,639,950
Interest expense	20,549,954	22,233,597
Payments	(69,773,839)	(70,111,071)
Deconsolidation of a subsidiary (Note 1)	(236,318,203)	
	153,587,016	340,104,664
Less noncurrent portion of lease liabilities	114,659,165	295,849,882
	₽38,927,851	P 44,254,782

The Group has certain lease contracts that include extension options. These options are negotiated by management to provide flexibility in managing the leased-asset portfolio and align with the Group's business need. Management exercises significant judgement in determining whether these extension options are reasonably certain to be exercised (see Note 3).



Set out below are the undiscounted potential future rental payments as at December 31, 2023 and 2022, relating to period following the exercise date of extension options that are not included in the lease term:

	2023	2022
Less than one year	₽–	₽19,826,799
After one year but not more than five years	69,682,126	72,131,502
More than five years	199,420,342	116,310,628
	₽269,102,468	₽208,268,929

Shown below is the maturity analysis of the undiscounted lease payments:

	2023	2022
Less than one year	₽48,028,890	₽54,566,591
After one year but not more than five years	126,829,091	190,023,704
More than five years	=	240,912,602
	₽174,857,981	₽485,502,897

23. Earnings Per Share

Basic/diluted EPS amounts attributable to equity holders of the Parent Company for the years ended December 31, 2023, 2022 and 2021 follow:

	2023	2022	2021
Net income attributable to equity holders of Anchor			
Land Holdings, Inc.	₽ 623,729,936	₽ 517,547,353	₱432,838,636
Less dividends on preferred shares (Note 19)	27,733,360	27,733,360	27,733,360
Net income attributable to equity holders of			
Anchor Land Holdings, Inc. for basic and			
diluted EPS	595,996,576	489,813,993	405,105,276
Weighted average number of common shares			
for basic and diluted EPS	1,040,001,000	1,040,001,000	1,040,001,000
Basic/diluted EPS	₽0.57	₽0.47	₽0.39

The Parent Company does not have potentially dilutive common shares for years ended December 31, 2023, 2022 and 2021.

24. Changes in Liabilities Arising from Financing Activities

	January 1, 2023	Noncash transactions	Net cash flows	December 31, 2023
Loans payable	₽19,966,468,476	₽35,390,248	₽1,682,437,251	₽21,684,295,975
Lease liabilities	340,104,664	(116,743,809)	(69,773,839)	153,587,016
Dividends payable	=	58,933,390	(58,933,390)	
Total liabilities arising from				_
financing activities	₽20,306,573,140	(₽ 22,420,171)	₽1,553,730,022	₽21,837,882,991



	January 1,	Noncash		December 31,
	2022	transactions	Net cash flows	2022
Loans payable	₱20,431,119,692	₽32,270,907	(P 496,922,123)	₱19,966,468,476
Lease liabilities	280,342,188	129,873,547	(70,111,071)	340,104,664
Dividends payable	=	48,533,380	(48,533,380)	
Total liabilities arising from				
financing activities	₽20,711,461,880	₽210,677,834	(P 615,566,574)	₱20,306,573,140
		Additions/		
	January 1,	Accretion of		December 31,
	2021	interest	Net cash flows	2021
Loans payable	₱19,310,647,503	₽41,905,698	₽1,078,566,491	₽20,431,119,692
Lease liabilities	319,021,807	19,006,592	(57,686,211)	280,342,188
Dividends payable	_	48,533,380	(48,533,380)	_
Total liabilities arising from			•	
financing activities	₱19,629,669,310	₽109,445,670	₽972,346,900	₱20,711,461,880



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8 Alonzo Parksuites

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One Legacy Grandsuites

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Oxford Parksuites

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Princeview Parksuites

Quintin Paredes cor. Sabino Padilla St., Binondo, Manila

Tel. No.: 7090-4023

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The Panorama Manila

2008 Roxas Boulevard, Malate, Manila Tel. No.: 8241-0884

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Recto Logistics Center Recto corner Soler St., Binondo, Manila Tel. No.: 8988-7988

Website: www.anchorland.com.ph



Two Shopping Center

2955 Taft cor. Cuneta Ave., Pasay City

Tel No.: 8553-6138

Website: www.anchorland.com.ph



Rosan Logistics Center

Elena St. corner Moriones St., Tondo, Manila

Tel. No.: 8988-7988

Website: www.anchorland.com.ph



Wharton Parksuites

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